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FINAL REPORT  
**STUDY OF METHODOLOGIES FOR**  
**DETERMINING NONACUTE CARE SERVICE NEEDS**  
FOR PEOPLE WITH AIDS/HIV INFECTION

September 28, 1990

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**MATHEMATICA**  
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**FINAL REPORT**  
STUDY OF **METHODOLOGIES** FOR  
D-G **NONACUTE** CARE SERVICE NEEDS  
FOR PEOPLE **WITH** AIDS/HIV INFECTION

September 28, 1990

Authors:

Linda Bilheimer  
Andrew **Asher**  
David **Edson**  
Barbara Phillips

Prepared for:

Department of Health and Human Services  
Health Resources and Services Administration  
OSP, BHRD  
**Parklawn** Building, Room **9A33**  
5600 Fishers Lane  
**Rockville, MD 20857**

Project **Officer**:

David B. Maglott

Prepared **by**:

**Mathematica Policy** Research, Inc.  
600 Maryland Avenue, S.W..  
suite 550  
Washington, D.C 20024

co-principal Investigators:

Linda Bilheimer  
David **Edson**

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# STUDY OF **METHODOLOGIES** FOR **DETERMINING** **NONACUTE CARE SERVICE NEEDS** FOR PERSONS WITH **AIDS/HIV INFECTION**

## **EXECUTIVE SUMMARY**

A major mission of the Health Resources and Services Administration (**HRSA**) is to assist states and local areas to develop comprehensive systems of care for persons with **AIDS/HIV infection**. Through its ongoing efforts in this area, **HRSA** has identified the development of **AIDS/HIV** service planning tools for local **communities** as a major technical assistance need. In July 1989, **HRSA** contracted with **Mathematica** Policy Research, Inc. (**MPR**) to develop a microcomputer-based **service** planning modeling system to assist local communities to (1) estimate **AIDS/HIV nonacute** care service **needs**, and (2) explore the implications of alternative resources **allocation** decisions. **HRSA's** criteria required the modeling system to be needs-based, with costs explicitly excluded. In addition, it was to be readily usable by state and local planners, and sufficiently flexible to accommodate significant variations in the epidemic as well as differences in local service delivery structures and data availability.

## **METHODOLOGICAL APPROACH**

**MPR's** methodological approach to developing an **AIDS/HIV nonacute** care services modeling system involved the following steps:

- **Defining the nonacute care service needs of persons with HIV-related diseases and the types and levels of services that can appropriately meet those needs.** To accomplish this we worked extensively with a panel of experts to develop assumptions about the types and levels of care needed by **PWAs** with different characteristics.
- **Structuring the service needs information in a systematic way.** This involved the development of service substitution matrices, which array groupings of **nonacute** care services against the patient characteristics that determine the needs for those services.
- **Developing a mathematical projection and optimization framework.** The conceptual structure developed in steps 1 and 2 was integrated into a mathematical modeling framework to produce an **AIDS/HIV nonacute** care services projection and **optimization model**. The purpose of the model is to enable policy-makers and planners to (1) estimate the total **resources** required to serve **PWAs** in particular ways, and (2) make resource allocation decisions when **resources** are constrained.
- **Creating a user-friendly software modeling system.** The model developed in step 3 was then incorporated into a **user-friendly** software modeling system

- Field-testing the modeling system The microcomputer-based **modeling** system was field-tested in Chicago, New Mexico, and Palm Beach County, Florida, to assess its utility to policy-makers and planners. These three sites were selected because of the range and diversity of the AIDS/HIV service planning issues and problems that they face.

## **ESSENTIAL CONCEPTS IN MODELING AIDS/HIV NONACUTE CARE SERVICE SUBSTITUTION**

The fundamental principle underlying the **AIDS/HIV nonacute care services** modeling system is that **nonacute** care services can be appropriately substituted for each other to meet the **needs** of symptomatic HIV-infected people. **The** analytical tool developed to demonstrate service substitutability is the service substitution **matrix**, which is comprised of three components: service populations, patient characteristic groups, and service configurations.

- **Service populations.** Subgroups of the PWA population having unique **nonacute** care **service** needs, which require separate service needs estimates and projections to be made, are defined as distinct service populations. HIV transmission categories-frequently used to classify **PWAs**--are not appropriate groupings for **nonacute** care service needs planning, since the transmission categories do not necessarily correspond to service needs. The three service populations suggested by the expert panel are (1) chemically-dependent adults, (2) HIV-infected families with children, and (3) other HIV-infected adults. Alternative service population **classifications** suggested by field test participants include source of payment and geographic location.
- **Patient characteristic groups.** Within each service population, **PWAs** are classified into patient characteristic groups having relatively homogeneous service needs. These groups are generally defined by combinations of key characteristics such as level of impairment, availability of a caregiver, **homelessness**, the need for infusion therapy, and the need and desire for hospice care. Two high-level service need groups, **with** extensive nursing care needs, are **also** included. Field test participants generally agreed with the patient characteristic group **structure**, although questions arose about the **necessity** for including infusion therapy needs among the key patient characteristics.
- **Service configurations.** These are bundles of **services** that can provide a day of appropriate care to **PWAs** in one or more patient characteristic groups. Only services that the panel considered to be essential, that are not primarily provided on an informal basis, are included in the **model**. In addition, ambulatory care services are excluded, except where ambulatory care is an appropriate substitute for in-home care. **The** appropriate service **configurations** are defined by the services included in the service bundle and the amount of each service that is needed. The appropriate **services** to be included in the service bundle are a function of the residential settings in which services are provided: institutions,



residential facilities, housing, or private homes **Because** of the wide variation that exists **in** local standards of care, field test participants had some disagreements with the types and amounts of services included in the service configurations, although more disagreements arose over service amounts than **the services themselves. This highlights the importance** of allowing model users to have the flexibility to tailor the **service** configurations to meet their **needs**.

**Service substitution matrices.** The **service substitution** matrix for each **service** population arrays the patient characteristic groups against the corresponding service configurations, and indicates the range of appropriate service **configurations** for each group. The matrices were considered to be important policy-making tools by field test participants, providing them with a conceptual structure for reviewing **AIDS/HIV** service planning issues and policy **issues**.

A major concern in utilizing service substitution matrices for **AIDS/HIV** service planning is the availability of data for estimating the **prevalence** of service population/patient characteristic groups and also for estimating the availability of services. Case management data, although somewhat biased, can facilitate prevalence estimation, provided that communities have the necessary database management capabilities. This information can be supplemented by data from other sources, including outpatient clinic data and hospital discharge data. The complexity of obtaining service availability data varies by the size of community; obtaining meaningful service availability information in complex metropolitan health care markets is difficult

The expert panel's conclusion that HIV-infected families with children are a unique service population with very complex service needs was confirmed in all three of the site visits. Unfortunately, the panel and **MPR** were unable to reach consensus on the appropriate service delivery structure for HIV-infected families and children, and service substitution matrices have **not** been **developed** for this population. However, this is **clearly** a priority population on which future model development activities should be focused.

## **AIDS/HIV NONACUTE CARE RESOURCE ALLOCATION AND PROJECTION**

**MPR** has integrated the service substitution matrices into a mathematical modeling framework to create a **nonacute** care services projection and **optimization** model **This** model has been automated to produce a user-friendly software modeling system for planning **AIDS/HIV nonacute** care services. The following modeling approaches are included in the software modeling **system**:

**Nonacute care resource allocation.** In this **modeling** approach, mathematical optimization techniques are used to **allocate constrained nonacute care resources in accordance** with the planner's objectives. Two specific resource allocation options are included in the software modeling system: (1) **maximization** of the number of people **served**; and (2) serving based upon a user-specified priority ranking of patient characteristic group priorities.

- **Nonacute care resource projection.** This modeling approach allows the user to estimate the resources needed to serve all **PWAs** in **user-designated service configurations**. These may correspond to “ideal” placements or to some alternative set of service configurations. No service substitution occurs when this approach is **used**.

## THE MICROCOMPUTER MODEL FOR **PLANNING AIDS/HIV NONACUTE CARE SERVICES**

The software modeling system developed by **MPR** mirrors the requirements of the conceptual model. Separate modules allow the user to:

- **Modify the lists** of services and **service configurations**.
- Enter (1) service population/patient characteristic group prevalence estimates and (2) service availability estimates.
- **Define** service configurations and designate appropriate service configurations.
- Specify “ideal” service configurations and assign priorities to service population/patient characteristic groups.
- **Specify** the planning goals to be **used**.
- Review the model results.
- Save model settings to retrieve previous or default settings.

Users can modify the parameters and assumptions in the modeling system, but they cannot alter the structure of the system or modify the algorithms by which the service needs estimates are generated.

**A set** of performance requirements and selection constraints was used to evaluate potential software packages to be used in developing the software modeling system. Based upon these criteria, Clipper was selected as the software package to be used for the user interface. For the **optimization** algorithm, **MPR obtained** and modified Stanford University’s **MINOS** system.

## USING THE MODEL AS A POLICY TOOL

A hypothetical case study has been developed which illustrates the utility of the model as a policy tool

When services are tightly constrained, only a fraction of the PWA population is served but not all services are used. **This** seemingly contradictory result occurs when some home- and community-based services are so tightly constrained that maintaining people in the home is not possible, even though other home- and community-based services are **plentiful**.

Using the option to **maximize** the number of people served results in the least severely impaired people being placed in home- and community-based service configurations first. **Serving** based upon patient characteristic groups priorities, with priority being given to the most severely impaired **PWAs**, leads to a significant shift in the groups that are served and greatly reduces the overall number of people **served**. This is because, with constrained resources, many fewer severely impaired **people** can be **served** in the home than mildly or moderately impaired people.

## FUTURE DIRECTIONS FOR **AIDS/HIV NONACUTE CARE SERVICES** MODELING

**HRSA's** original conception of the use of a matrix to display **AIDS/HIV nonacute care service** substitutions has proved to be a powerful mechanism for stimulating debate about appropriate standards of care in the community. Based upon the site visit experiences, the service substitution matrices can **serve** as **catalysts** for the establishment of a policy development and planning process. The incorporation of the service substitution matrices into a **microcomputer-**based projection and optimization model adds another dimension to the planning process, by enabling planners to explore the **consequences** of different policy decisions.

During the field tests, several suggestions were made concerning future directions for this type of modeling work. These suggestions fell into three areas:

1. Revisions to the conceptual structure of the model. Users wanted greater flexibility to adapt the matrices and the model to their specific community needs. In particular, they wished to increase the number of service populations and modify the patient characteristic groups. Although, technically, this could be done, considerable effort should be directed towards ensuring that users understand the changes in the conceptual structure of the model that may result.
2. Expansion of the **optimization** options. Two further options of particular interest would allow users to (1) set priorities on within-group service configurations, and (2) specify more complex priority structures. Both of these options would require major programming efforts, as well as extensive documentation and more training than the existing options.
3. Incorporation of service costs. **As** originally conceived by **HRSA**, the model was to be a needs-based planning model, in which service costs would not be a factor. However, field test participants emphasized that **the** model's utility to policy-makers would be greatly enhanced if the **cost consequences** of different resource allocation decisions **could** be analyzed. Three possible ways of incorporating costs into the modeling structure are (1) cost multipliers, (2) budget models, and (3) **cost minimization** models. Cost multipliers would involve the addition of a simple multiplicative component to the current model, and would be the simplest and least **costly** of the three options to develop. Under a budget model, the availability of particular **services** would be determined by the planner's overall budget and the cost of **individual** services. The **cost minimization approach** would **significantly** alter the philosophy and intent of the **model**. Planner's priorities would now be specified in terms of

**minimizing** the costs of **service** provision, given an appropriate standard of care. Budget and cost **minimization** models would both require a major model development effort.

## CONCLUSIONS

The AIDS/HIV **nonacute care** services modeling system represents a first attempt to develop a microcomputer-based service planning tool based upon the dual concepts of **service** substitution and optimization. This approach has potentially great value in assisting state and local **AIDS/HIV service** planners to make **critical** resource allocation decisions. The service substitution matrix, in particular, provides a conceptual structure for thinking about **resource** allocation decisions that policy-makers and planners find extremely **helpful**. The extent to which the model will be used, however, will depend upon whether (1) communities can obtain necessary data to utilize the model, and (2) additional modifications **can** be made to enhance the model's utility to policy-makers.

## L INTRODUCTION

A major mission of the Health Resources and **Services** Administration (**HRSA**) is to assist states and local areas to develop **comprehensive systems of care for persons with** HIV-related disorders. Through its ongoing efforts **in this** area, **HRSA** has identified the development of **AIDS/HIV** service planning tools for local **communities** as a major technical assistance need. In July 1989, **HRSA** contracted with **Mathematica** Policy Research, Inc. (**MPR**) to develop a microcomputer-based service planning modeling **system to assist local communities to (1)** estimate **AIDS/HIV nonacute** care service needs, and (2) explore the implications of alternative resource allocation decisions. **Nonacute** care services are **defined** to include the spectrum of institutional, residential, and home- and community-based **services** needed by persons with AIDS and **HIV-**related disorders (**PWAs**) who are not acutely ill.<sup>1</sup>

**HRSA's** criteria required the conceptual model to be needs-based with **costs** explicitly excluded. In addition, the modeling system was to be readily usable by state and local planners, and sufficiently **flexible** to accommodate **significant** variations in the epidemic as well as differences in local **service** delivery structures and data availability.

This report presents the results of this project

### A. RATIONALE FOR THE **PROJECT**

The HIV epidemic poses major **challenges** to the U.S. health care system in the **1990s**. By the end of July 1990, over 143,000 AIDS cases had been reported to the Centers for Disease Control (Centers for Disease Control, **1990c**), and the projected number of cases through 1993 range **from 390,000 to 480,000** (Centers for Disease Control, **1990b**). Some metropolitan health

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<sup>1</sup>For simplicity, **throughout this report all symptomatic persons with HIV-related disorders are referred to as PWAs.**

care delivery systems are already threatened by the sheer volume of AIDS and HIV-related morbidity **cases** they are handling. Furthermore, the epidemic is no longer confined to the urban **epicenters** of the disease. Seventeen percent of the AIDS cases reported in the year ending July 1990 were from outside major metropolitan areas, and the most rapid increases in **AIDS cases** are now **occurring in communities** with populations of less than 500,000 (**Centers for Disease Control, 1990a and 1990c**). **The** characteristics of the **affected** populations are also changing. In the adult population, AIDS incidence is increasing most rapidly among IV drug users and heterosexuals, with concomitant increases in the number of **perinatal** cases. Reflecting these changes in transmission categories, the largest relative increases in adult AIDS incidence are **occurring** among the black and Hispanic populations and among women (CDC, 1990a).

The growth and changing composition of the HIV-affected population have been accompanied by new developments in **medical** treatment and patient management, that are increasing longevity and changing the nature of HIV-related diseases. HIV-related morbidity is now recognized **as a treatable** chronic illness characterized by a long asymptomatic period. Once they become symptomatic, HIV-infected people have similar health care needs to other chronically **ill** people; although they experience sudden acute episodes of **illness**, most of their service needs are **nonacute**. Furthermore, due to rapid changes in medical technology and standards of care, many of the medical treatments required by symptomatic HIV-infected people (**PWAs**), once only provided in inpatient hospital settings, can now be provided in outpatient settings and the home.

Planning to meet the service needs of the rapidly growing PWA population has become a major concern of state and local governments. Many **PWAs** are homeless, lack access to **home-** and community-based **services**, and have no **source** of reimbursement for **nonacute** care. Consequently, the burden of HIV-related **care is** growing dramatically in public hospitals. These problems will become more severe unless alternative **nonacute** care **services** can be developed

that are both affordable and **accessible**, and that provide the appropriate level of care. Given **the** limited resources available to **serve PWAs**, the development of such alternatives will require careful planning and resource allocation decisions. Unfortunately, however, **nonacute** care service planning for **PWAs** has proved to be **extremely difficult**, due to data inadequacies and other methodological **problems**. It is these problems that the **AIDS/HIV nonacute care** modeling project seeks to **address**. The intent of the project **is** to develop methodologies to **assist states** and local communities to plan to meet the needs of HIV-infected people in the 1990s. To this end, **MPR** has **developed** an **AIDS/HIV nonacute care services** modeling system, which takes into account **the extent** to which **nonacute care services** are appropriate substitutes for each other.

## B. OBJECTIVES OF THE REPORT

**This** report has the following major objectives:

- To **describe** the conceptual structure of the model and its underlying assumptions
- To explain the mathematical modeling framework used to estimate resource requirements and to make resource allocation decisions
- To explain the relationship between the conceptual model and the resulting microcomputer-based software modeling system, and to discuss the key software development issues
- To demonstrate how the modeling system can be used in AIDS/HIV nonacute care service planning at the local level
- To explore future directions for **AIDS/HIV nonacute care service needs** modeling

In discussing these issues, **we** emphasize that the microcomputer-based software modeling system **is** primarily a means for automating the underlying conceptual model of **service** needs estimation and resource allocation. **The** report focuses considerable attention on the underlying conceptual

structure and assumptions of the model, since an understanding of the model structure is **essential** for interpreting the resource allocation results.

### **C. METHODOLOGICAL APPROACH TO MODEL DEVELOPMENT**

Our **methodological** approach to developing an AIDS/HIV **nonacute** care services **modeling** system involved **several** distinct but inter-related steps. **First**, we sought to **define** the **nonacute** care service needs of persons with HIV-related **diseases** and the types and levels of services that can appropriately meet those needs. To accomplish this, **MPR** staff worked extensively with a panel of experts on the **nonacute** care service needs of persons with AIDS/HIV infection to develop assumptions about the types and levels of care needed by **PWAs** with different characteristics. In the second step of the project, this service needs information was structured in a systematic way, so that service substitution possibilities **could** be explored **analytically**. The analytical tools developed, known as service substitution matrices, array **nonacute** care service needs against the patient characteristics that determine those needs. The third step in our approach involved integrating the service substitution matrices into a mathematical modeling framework to produce an **AIDS/HIV nonacute** care services projection and resource allocation **model**. This model allows planners to estimate the resource requirements associated with different patterns of care and to make resource allocation decisions when **nonacute** care services are constrained. **In** the fourth step, this model was incorporated into a user-friendly software modeling system to facilitate use of the model for **service** planning. **Finally**, when the software modeling system was developed, we field tested it in three locations to explore its utility to local AIDS/HIV policy-makers and **service** planners, and to identify potential problems and future **modifications**.



#### D. COMPOSITION AND ROLE OF THE **EXPERT PANEL**

The expert panel in this project played a **central role** in determining the **nonacute** service needs of **PWAs** and the factors that affect those needs. The time frame for the panel's work was short-only two months-and the **bulk of the work was performed in two two-day** meetings. Recognizing the time constraints under which the **panel would have to work**, HRSA stipulated that the panel should have only **five** members, since a large panel would have been unwieldy and **less likely to reach consensus**. The **small** panel size necessitated very careful selection of the individual panel members, in order to ensure that a broad range of viewpoints and experiences was represented. The following **five** nationally recognized experts were selected by HRSA and agreed to serve on the **panel**:

1. **Gary Burke, M.D.**, Medical Director of the New York State **AIDS** Institute in Albany, New York and New York City
2. **Jane Crigler**, Principal of Jane Crigler and Associates, planning consultant for **AIDS/HIV services** in Seattle
3. **Michael Merdian**, **Executive** Director, National Association of People With AIDS (**NAPWA**) in Washington, **D.C.**, and former Executive Director of the Coalition of People With AIDS in Dallas
4. **Wayne Nagel, RX, M.S.N.**, Program Director of Harbor Home Support Services, a home health agency for persons with HIV-related diseases in Chicago
5. Mark Smith, M.D., Director of AIDS Services at the Johns Hopkins University Medical Center in Baltimore and past Chair of the Philadelphia AIDS Commission

We were remarkably fortunate to have had the opportunity to work with this unique group of experts, who undertook their assigned task with enthusiasm and dedication. The expert panel's work and the development of the service substitution **matrices** are **described** in detail in a previous report (**Bilheimer**, Phillips, and **Asher, 1990**), which is **included** as Appendix B.

## **E. ROLE AND SIGNIFICANCE OF THE FIELD TESTS**

The field tests of the **AIDS/HIV nonacute** care services modeling system, which were conducted in June, July, and August 1990, had three major purposes: (1) to gain insights into the appropriateness of the conceptual **structure** that we had developed to characterize **AIDS/HIV nonacute** care service substitution; (2) to explore the utility of the model to **AIDS/HIV service** planners at the **community level**; and (3) to identify the data problems **communities** would face in utilizing this **type** of modeling approach. The field test sites were the City of Chicago, the State of New Mexico, and Palm Beach County, Florida. These three sites were selected because of the range and diversity of the **AIDS/HIV** service planning issues and problems that they face.

- City of Chicago. We selected Chicago because it is a large metropolitan area, with a cumulative AIDS incidence of over 3,500 cases, giving the city the seventh highest cumulative incidence among metropolitan areas with populations of 500,000 or more. Three-quarters of the reported cases in Chicago involve gay/bisexual contact and, although the most rapid increases in transmission are **occurring** among **IV** drug users, gay/bisexual contact is **expected** to remain the primary mode of transmission for the foreseeable future. The epidemic is growing most rapidly in the black and Hispanic populations, which now account for one-half of all reported AIDS cases. The inner-city minority populations live a considerable distance **from** the major health care providers. Service inaccessibility compounds minority **PWAs'** problems in obtaining appropriate health care. The city has received a HRSA Demonstration Grant, which was awarded to the Chicago AIDS Foundation. This is being used to develop case management services in low-income inner-city areas. In addition, the Chicago Department of Health coordinated an extensive AIDS strategic planning initiative in **1989**, which has provided the city with a blue-print for **AIDS** health services development.
- State of New Mexico. In complete contrast to Chicago, **New Mexico** is a rural state with a cumulative **AIDS** incidence of less than **300** cases through July 1990. The prevalence of HIV-related disorders is thought to be considerably higher than this incidence figure suggests, because of a considerable in-migration of **PWAs** from other parts of the country. To date, **the** mode of HIV transmission in New Mexico has been almost entirely gay/bisexual **contact**. The State was one of the first to receive a Medicaid home- and community-based service waiver for AIDS patients. Under the waiver, a **comprehensive community-based** system of care is being developed for **PWAs**, including those living in isolated

rural areas. Case management services for **PWAs** are available in every county of the State. The State **received** a HRSA planning grant in **1989**.

**Palm** Beach County, Florida We were keenly interested in **including** a Florida site among the field tests, in order to gain insights into **AIDS/HIV** service planning models for women and children. Palm Beach County, with a cumulative total of more than 1,200 AIDS cases, actually has a higher AIDS incidence rate than Chicago. The epidemic is concentrated **in** two regions of the county, with different characteristics. Belle Glade, in western Palm Beach **County** is a very poor community, with a high concentration of migrant workers, and **a very high HIV** infection rate. The PWA population in Belle Glade is almost entirely black, and 88 percent of the cases are associated with **IV** drug use, heterosexual contact, or being born in a Pattern II country. Almost one-third of the adult cases are female, and over **5** percent of all cases are pediatric In contrast, almost half the reported AIDS cases in the coastal region of Palm Beach County are in the white, non-hispanic population., and almost half the cases are associated with gay/bisexual contact. However, the coastal region also has a relatively high rate of reported heterosexual contact cases (18 percent of adult cases) and female **cases** (17 percent of all adult cases). **Service** delivery issues are very different in the two regions; distances from providers are much greater in the coastal region than they are in Belle Glade, but the poverty and poor housing conditions in **Belle Glade greatly** complicate appropriate health care delivery for **PWAs**. **The** Comprehensive AIDS Program of Palm Beach County (CAP) has received a Robert Wood Johnson Case Management Grant and a HRSA Demonstration Grant These have been used to develop a centralized case management system and to develop home- and community-based services for **PWAs**.

Participants in the field tests included representatives of state and **local** governments involved in **AIDS/HIV service** planning, **AIDS/HIV** service providers, and **AIDS/HIV community-** based organizations. **All** these participants were extremely generous with their time, and the project benefited immeasurably from their **constructive** reviews, comments and insights

Because of their **significance** and importance for all aspects of the modeling process, the field tests findings are discussed in the appropriate chapters of this report rather than summarized in a separate chapter.

## F. OUTLINE OF **THE REPORT**

The remainder of the report is **structured as** follows. In Chapter **II**, the essential concepts for modeling **AIDS/HIV nonacute** care service substitution are described. The chapter focuses on four key constructs: service populations, patient **characteristic** groups, **service** configurations, and service substitution matrices. Chapter **XII** **describes** the mathematical modeling approaches that we have used for allocating and projecting **AIDS/HIV nonacute** care resources. **This is followed, in** Chapter IV, by an overview of the microcomputer **software** modeling system, which incorporates the conceptual model into a user-friendly **software** system. The use of the model as a policy-making tool is **illustrated** in a **simple** case study in Chapter V. Finally, Chapter VI discusses future directions for **AIDS/HIV nonacute** care service needs modeling.

The report also includes four appendices. Appendix A is the Review of Data and Literature. Appendix B is the report on AIDS/HIV Service Substitution Matrices. Appendix C is the Users' Guide to the Modeling System. Appendix D is the Field Test Protocol,

## II. ESSENTIAL, CONCEPTS FOR MODELING AIDS/HIV NONACUTE CARE SERVICE SUBSTITUTION

The fundamental principle underlying the AIDS/HIV nonacute care modeling system is that nonacute care services can be appropriately substituted for each other in order to meet the needs of symptomatic HIV-infected people. Given variations in both the service needs of the HIV-infected population and in resource availability at the community level, different service delivery structures for PWAs are appropriate, if not necessarily ideal. The analytical tool that we have developed to demonstrate service substitutability is the service substitution matrix, which arrays nonacute care service needs against patient characteristics. Service substitution matrices, which are the essential constructs for the entire modeling process, are discussed in considerable detail in this chapter. First, however, we review the three basic components of the matrices: service populations, patient characteristic groups, and service configurations. (For a more extensive discussion of the development of the service substitution matrices, see Appendix B.)

### A. SERVICE POPULATIONS

An important question to be addressed in planning services for PWAs is whether distinct service populations exist for whom separate service need estimates and projections should be made. The use of distinct service populations for service planning may be necessary if subgroups of the PWA population have unique service needs or have characteristics that affect service availability. The expert panel members supported the concept of planning for distinct service populations and suggested that we should develop a planning model to address the needs of three distinct service populations: HIV-infected families with children, HIV-infected adults with chemical dependence problems<sup>3</sup>, and other HIV-infected adults. These service populations differ

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<sup>3</sup>In previous reports in this project, the term “substance abusers” was used to denote chemically-dependent adults. We have changed the terminology used, because of concerns raised at one of the field test sites that “substance abusers” was a pejorative term.

**from** the HIV-transmission categories used in AIDS **surveillance** reporting, which form the basis for most AIDS prevalence **estimates** and projections.

In this section, the following issues are discussed: (1) the use of service populations versus HIV transmission categories for planning **nonacute** care **services** for **PWAs**; (2) **HIV-infected families** with children **as** a distinct **service** population; (3) alternative **service** population **structures**; and (4) data issues in estimating **service populations**.

1. Service **Populations** Versus HIV-Transmission **Categories**

As currently used in the model, service populations are subgroups of **the PWA population** having unique service needs or for whom service availability is **limited** because of their clinical characteristics. Separate service **needs** estimates and projections must be made for each distinct service population. The usual approach to classifying **PWAs** into distinct subgroups is to use HIV transmission categories, such as the following:

- **Gay/bisexual**
- **Gay/bisexual** IV drug user
- Heterosexual IV drug user
- **Sex** partner of risk group member
- **Child** of risk group member
- Blood product related

Unfortunately, HIV transmission categories are not appropriate groupings for **nonacute** care service planning since the mode of HIV transmission is not necessarily a good indicator of current **service** needs. Three factors contribute to **the weakness** of a service planning model based upon HIV transmission categories:

1. A major determinant of **nonacute** care service needs is chemical dependence of all types, of which **IV** drug use is but one category. By focusing on IV drug transmission, we effectively ignore all other types of chemical dependence, such as cocaine, crack, or alcohol addiction, which can have just as profound implications for both service needs and service availability as IV drug **use**. Furthermore, individuals who became HIV-infected through IV drug use are not necessarily current IV drug users, and it is current **chemical** dependence that is of concern in estimating **nonacute** care **service needs**.
2. The **nonacute** care **service** needs of HIV-infected gay and bisexual men are, in general, no different from those of other HIV-infected adults. Thus, singling out gay and bisexual men as a separate service population does not facilitate **nonacute** care service planning.
3. The use of a transmission category structure for planning services does not enable one to identify the population of HIV-infected families with children. **The** perinatal transmission category focuses upon HIV-infected infants and ignores the larger family structures of which they are a part.

The expert panel and **MPR** took these limitations of the transmission category approach into account in determining the appropriate service populations to be used in AIDS/HIV **nonacute** care service needs planning. Based upon their own experiences as service providers and planners, panel members believed that HIV-infected chemically dependent adults, HIV-infected families with children, and other **HIV-infected** adults were the three key service populations, for whom separate service substitution matrices should be developed. Adults who are chemically dependent were considered to be a **service** population distinct from other HIV-infected adults, both on account of their more extensive service needs and because of more limited service availability.<sup>7</sup> HIV-infected families with children were considered to be a distinct service population because of the complexity and interdependence of the medical and social service

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<sup>7</sup>Note that the term "chemical dependence", as used in the model, does not include occasional alcohol and drug use. In **planning** services for **PWAs** we are concerned with levels of drug and alcohol use that have a **significant** impact upon the patient's plan of care.

**needs** of HIV-infected mothers and children **The** inclusion of a fourth distinct group, composed of **the** severely mentally ill, was also much debated by the **panel**. However, since in most states the number of HIV-infected people in this category would be relatively small, the decision was **made** not to include this group as a separate service population.

## 2 HIV-Infected Families With Children as a Distinct Service Population

The panel's conclusion that HIV-infected families with children are a **distinct service** population with very complex **service** needs was **confirmed** in all three of the site visits that we conducted. In our discussions of this topic, service providers, case managers, and service planners emphasized the importance of addressing the medical and social support needs of the global family unit, rather than any one individual in the family. The site visits also affirmed the panel's view that the family unit of concern was an HIV-infected mother and her children, although there was less agreement on whether this service population should include HIV-infected mothers whose children are not **infected**.<sup>5</sup>

We learned from both the panel and the site visits that planning to meet the **service** needs of HIV-infected mothers and children is extraordinarily **difficult**, because of the multiplicity of problems which these families typically face in addition to **HIV** infection, such as poverty, **homelessness**, and/or drug involvement in the household. The expert panel and **MPR** were unable to reach consensus on the appropriate service delivery structure for HIV-infected mothers and children, and service substitution matrices have not been developed for this population. However, based upon our site visit experiences, we believe that assessing the feasibility of developing service planning models for HIV-infected mothers and children should be a major priority for future AIDS/HIV Service planning and modeling activities.

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<sup>5</sup>In Palm Beach County, HIV-infected mothers whose children are not infected and those who are not living with their children are included in the adult case management population.



### 3. Alternative Service Population Structures

AIDS/HIV service populations define distinct groups of HIV-infected people for whom **nonacute** care **services** should be separately planned. When we developed **this** concept in conjunction with the expert panel, we were primarily concerned with **identifying** populations of HIV-infected people with unique service needs; hence, the attention paid to chemical dependence and families with **children**. The second criterion for identifying service populations was **service availability**, which, again, caused us to distinguish chemically dependent adults from other adults, because the availability of some **services** for chemically dependent **PWAs** was believed to be more **limited** than for other **PWAs**. More limited service availability for chemically dependent adults results from provider unwillingness or inability to **serve** adults with drug or alcohol addictions.

When we field-tested the modeling system, many issues were raised about the service populations included in the **model**. As a result of the field tests, two important questions concerning the service populations must be **addressed**:

1. **Is** the service population structure used in the model valid and useful for **AIDS/HIV nonacute** care service planning?
2. What are the policy implications of planning for **service** populations that are **defined** by criteria other than clinical need?

**These issues are** discussed in this section.

#### a. Validity and Utility of Service Populations

Participants in **all** three field **test** sites supported the concepts of planning for distinct **service** populations. They did not all agree, however, with the service population structure developed by the expert panel and **MPR**. HIV-infected mothers with children were universally accepted as a distinct service population, but some doubts were voiced about planning for **chemically-dependent** adults as a distinct service population.

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Although some of the service needs of chemically dependent **PWAs** differed from those of other adults, the key patient characteristics affecting **nonacute** care service needs were not viewed as substantively different for the two **groups**.<sup>6</sup> (The patient characteristics that affect **service needs are discussed** later in **this report**.) Furthermore, in none of the three sites was chemical dependence considered to be a major factor affecting service availability-with the important exceptions of residential facility and housing services. Thus, if the service delivery system is essentially the same for chemically dependent and other adult **PWAs**, and if most of the key patient characteristics that determine service needs are the same, then chemical dependence may be an additional important patient characteristic that **affects** needs but may not define a distinct service population.

Clearly, the issue of whether chemically dependent adults constitute a distinct service **population** needs to be explored further. At present, however, we believe that utilizing this service population structure has considerable utility. **Planning** for chemically-dependent adults as a distinct service population requires service **planners** to review the service needs of chemically-dependent adults and the availability of services to meet those needs. Through this explicit policy **process**, policy-makers can determine whether **chemically-dependent** adults are, indeed, a distinct service population in their community.

b. **Implications of Other Criteria for Defining Service Populations**

The **AIDS/HIV nonacute care services modeling** system is based upon **HRSA's** underlying philosophy of **health service** planning: **clinical** needs of **PWAs** should be identified and services developed **to** meet those needs. However, when we field-tested the modeling system, we found that the primary criterion used by AIDS/HIV service planners for identifying service populations was service accessibility-both geographic and financial-rather than **service needs**. **Thus**, in New

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<sup>6</sup>The major **differences** in service needs related to the greater amounts of case management needed by chemically dependent adults, in addition to their alcohol and drug treatment needs.

Mexico, two possible service population structures were proposed: (1) urban residents versus rural residents, because of the service access problems that exist in rural areas; and (2) participants in the Medicaid AIDS waiver versus nonparticipants, because a much broader range of **services** can be provided to *waiver* **participants**. The importance of source of payment for identifying unique service populations was also emphasized in Chicago, with distinctions **being** made between Medicaid, privately insured, and uninsured clients. Chicago staff stated that not only is source of payment a critical determinant of how services are planned but, in addition, it may be a proxy for many other important characteristics affecting service needs and **service** availability. **In Palm Beach County**, the most important factor distinguishing between service populations was geographic location: Belle Glade versus the coastal region. Again, this distinction served as a proxy for several important population characteristics, in addition to service availability and accessibility.

**Defining** service populations by service accessibility **raises** important philosophical questions about the use of the model for service planning. At issue is whether such an approach is compatible with a planning philosophy that is based upon **defining** clinical needs and developing systems of care to meet those needs. Service planning models that lead to the development of different systems of care for people facing different accessibility barriers may reinforce the existing inequalities in the health care delivery **system**.

Planners who define service populations by geographic location should **first** consider whether they are planning for entirely separate communities rather than distinct service populations. This appeared to be the situation in Palm Beach County, for example, where Belle Glade and the coastal region were viewed as two separate communities for planning **purposes**. Although some providers worked in both **regions**, the two regions had essentially separate **service** delivery systems. This separation of communities was not nearly so clear cut in New Mexico and Chicago. In New Mexico, urban and rural residents were being **served** by the same networks of

providers, but accessibility problems were far greater in rural regions. Similarly, in **Chicago**, accessibility problems were much more severe in the South and West Sides than in other parts of the city; although some community providers existed to serve these populations exclusively, important services for **PWAs** were only available from providers in other parts of the city. Thus, we would not view New Mexico's **rural** areas and Chicago's **South** and West Sides as separate planning communities. Should the differences in service accessibility, therefore, be used as a basis to define distinct **service** populations?

No simple response can be given to this question because **the** policy implications depend upon how such a service population structure is used. If service populations defined by differences in geographic accessibility are used to institutionalize accessibility differences, **then**, clearly, the clinical need philosophy of the model is violated. Alternatively, if clinical service needs are **defined** for each service population using the same standards and criteria, so that the magnitude of the service accessibility gaps can be demonstrated, then the service population structure may be entirely **compatible** with the underlying philosophy of the **model**.

Similar issues arise in defining service populations by source of payment. Planning for **services** on the basis of source of payment runs counter to the clinical philosophy of the model if this approach is used to institutionalize existing inequities in the health care delivery system. However, a service population structure that is based upon source of payment could be used to demonstrate the relative differences in service accessibility for **PWAs** with different sources of payment, if the same criteria are used to **define** service needs regardless of payment source. For example, demonstrating the different **service** placements that would result if **uninsured PWAs** with different levels of need were served in the most appropriate or 'ideal' way, versus the way in which they would actually be served because of their Lack of resources, could have major policy implications.

We believe that the issues surrounding the underlying philosophy of **service** planning for **PWAs**, and of how the modeling system might be used at the community level, must be explored further with **AIDS/HIV** service planners across the country. **In particular**, we need 8 clearer understanding **of** p&y-makers' intents when **they define** service populations by source of payment. Such an approach could serve either to reinforce or to highlight existing **service** access inequalities. At present, we do not know which approach is likely to predominate.

4. Data Issues in Estimating Service Populations

**In** order to plan services to meet the needs of **PWAs** in **different** service populations, estimates and projections of the numbers of persons living with HIV-related diseases in each service population are needed. A major advantage of an **AIDS/HIV** service planning model that is based upon HIV transmission categories is the availability of AIDS surveillance data disaggregated by transmission category, which facilitate the development of prevalence projections. (However, a limitation of the surveillance data is that they only include surveillance **definition** AIDS cases, and assumptions have to be made about the prevalence of other **HIV**-related morbidity.) A disadvantage of the use of service populations instead of transmission **categories** for modeling AIDS/HIV **nonacute** care service needs is that prevalence estimation becomes more difficult, although the extent of the data problems is a function of the particular service population structure being **used**. For example, states and communities may have more information available about the **distribution** of **PWAs** by reimbursement source or geographic location, **than** about the prevalence of chemical dependence among **PWAs** or the proportion of HIV-infected women living in **families** with children.'

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'Note that **all** existing sources of information about population characteristics can only provide retrospective or current information. This can be problematic when planning services to meet the needs of HIV-infected people in the future, because of the rapidity with which the HTV epidemic is evolving and the service populations are changing.

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**Centralized** case management data can provide important **insights into the** prevalence of different AIDS/HIV service populations, but a biased picture may be presented because the availability, **accessibility**, and acceptability of case management services **vary** by service population. On the one hand, persons with severe **chemical** dependence **problems** may not participate in case management systems because they have very little contact of any type with the health care system. *Conversely*, privately insured **PWAs** may choose not to participate in a **centralized** case management system because they do not feel that they have a need for the **service**. Indeed, in some instances, privately insured **PWAs** may not be **eligible** to participate in case management systems. In New Mexico, for example, the centralized case management system only **includes PWAs** who are participating in the Medicaid waiver, little is known about **PWAs** who are not receiving waiver services, although the database does **include** an **initial** assessment of **all** persons applying for the waiver, regardless of whether they are ultimately found to be eligible. In contrast to New Mexico, staff in both Palm Beach County and Chicago stated that they did not believe that the client populations included in their case management systems were unrepresentative of their overall PWA populations. In **Palm** Beach County, the case management population used to include a disproportionately large number of low-income **PWAs**, but this has changed considerably over time as higher-income **PWAs** have come to accept the importance of case management. **In** contrast, the case management clientele in Chicago included a relatively small proportion of low-income, minority **PWAs** in the past. However, the HRSA demonstration grant has been used to place case managers in low-income areas **of the city**, which has increased the proportion of low-income **PWAs** in the case management system. In general, we inferred from our conversations with case managers at the site visits that the biases that exist in any particular **AIDS/HIV** case management database vary from community to community, depending upon the focus of case management services in the community.

Data limitations notwithstanding, all the **AIDS/HIV service** providers and planners from around the country, with whom we have discussed the issue, reiterate the importance of shifting to a service population approach for planning **AIDS/HIV nonacute** care services, and **express** their **frustration** with planning based upon transmission categories. In order to break this new ground, states and communities should be encouraged and assisted to explore multiple sources of data on the HIV-infected population, of which the **AIDS surveillance** data are just one component. Other important sources of information, in addition to case management data, include:

- Seroprevalence data **from** newborn blood testing
- Hospital discharge and outpatient clinic data
- Medicaid data
- Data from alcohol and drug treatment clinics

Apart from newborn seroprevalence data, which are obtained on **all** newborns, these databases will all reflect **different** biases because of the particular populations that **they** represent. However, by using these multiple sources of data in conjunction with the surveillance data, assumptions can be made about the proportions of the PWA population that **fall** into the different service populations. Inevitably, these estimates will be rough, but **they** can serve policy-makers needs, provided that **they** are used appropriately. Planners should estimate likely ranges for these proportions and test the sensitivity of the **service** needs estimates to variations in the **proportions**.

#### **B. PATIENT CHARACTERISTIC GROUPS**

**Classification** of the **PWAs** in each service population into patient characteristic groups having relatively homogeneous service needs is an important feature of the conceptual structure of the **model**. **Experience** in planning long term care services for the elderly and for chronically ill people has shown that certain patient characteristics, such as the level of functional impairment

and the availability of a **caregiver**, critically **affect** service needs and the viability of different service options. These same characteristics are also important in planning to address the **nonacute** care service needs of **PWAs**, as are other characteristics that are more **specifically** related to HIV infection. In this section we **review** (1) key patient characteristics and combinations of characteristics that affect **nonacute** care **service** needs, (2) the appropriateness of the patient characteristic groups included in the model, (3) patient characteristic **groups** for HIV-infected mothers and children, and (4) data issues in **estimating** the prevalence of patient characteristic groups.

1. **Key Patient Characteristics and Combinations of Characteristics that Affect Nonacute Care Service Needs**

The expert panel discussed the **key** patient characteristics that should be included in the model at length, recognizing both the need for parsimony and also the need to include the range of characteristics that could adequately **describe** groups of patient with similar **nonacute** care **service** needs. As **a result**, the following five characteristics are used in **the** model to **describe** the large majority of **PWAs** for whom services are **planned**:

1. **Level of Functional Impairment.** Four levels of impairment are included in the **model**. **Severely impaired PWAs** are those requiring assistance in **toileting**, transferring, or eating, and those who are a danger to themselves or others due to cognitive deficits or severe **mental** illness. **Moderately impaired PWAs** are those requiring assistance in bathing or dressing and those who are unable to direct their own care due to cognitive deficits. **Mildly impaired PWAs** are those needing assistance to perform one or more of the tasks **included** in measures of the instrumental activities of daily **living**, such **as** shopping, **meal** preparation, housekeeping, or using public transportation. **Unimpaired PWAs** are those requiring no assistance with either the **activities** of daily living or the instrumental **activities** of **daily living**.
2. Private Home **Available/Not Available.** **Homelessness** is a critical factor affecting the service needs of **PWAs** and the feasibility of alternative systems of care. A very broad **definition** of **homelessness** or lacking a private home has been used in **the** model. **Specifically**, **PWAs** lacking a



private home or receiving any form of subsidy or public support for shelter are considered to be homeless.

3. **Live-In Caregiver** Available/Not Available. For impaired **PWAs**, the viability of **home-** and community-based service options may depend upon the availability of an informal caregiver who is willing and able to care for the client. Live-in caregivers who work outside the home, or who have other responsibilities (e.g. child care), which require a substantial portion of their time, are considered to be available on a part-time basis.
4. **Needs Infusion Therapy/Does Not Need Infusion** Therapy. Many **PWAs** need 'high tech' infusion therapy **services** for the administration of medical treatments and parenteral nutrition. The expert panel recommended that this characteristic be specifically included in the model because infusion therapy needs can have a significant impact upon appropriate placements.
5. **Needs and Desires Hospice Care**. Some **PWAs** seek palliative care at the end of life rather than aggressive treatment. **PWAs** who need and desire hospice care are not expected to live more than a few weeks or months.

Severity of illness was not **specifically** included as a patient characteristic in the model because, for most chronically ill patients, once the level of impairment has been taken into account, the severity of illness does not provide additional discriminatory information for determining **nonacute** care needs.

The **nonacute** care service needs of **PWAs** are determined by the interactive effects of multiple patient characteristics. For example, a moderately impaired individual with a home and a full-time **caregiver** available has very different **service** needs than a similarly impaired individual who is homeless and has no caregiver. **For modeling purposes**, therefore, we wished to identify the key combinations of patient characteristics that determine **nonacute** care **service** needs. Working in conjunction with the expert panel, we developed **a list** of patient characteristic groups from combinations of the five key characteristics listed above, such that **all PWAs within a** particular group would have relatively homogeneous **nonacute** care service needs

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The patient characteristic groups included in the model are shown in Table **II.1**. In general, patients are first **classified** into two groups according to whether **they** have a private home available. These groups are then subdivided by levels of impairment, the availability of an informal caregiver, and **the** need for infusion therapy. In addition to these groups, two “high level” patient characteristic groups are also included in the model: (1) **PWAs** needing aggressive skilled care to recover **from** an acute illness **episode**; and (2) **PWAs** needing skilled care constantly available or very frequently. Patients in these two categories are assumed to have such high levels of service need that the availability of **a** home and/or an informal caregiver is **irrelevant, since** panel members assumed that **PWAs** in these classifications would need to be placed in skilled care institutions.

## 2 **Appropriateness of the Patient Characteristic Groups in the Model**

When we field-tested the model we found considerable agreement with the patient characteristic group structure developed by the expert panel, although some disagreements arose concerning infusion therapy and the high-level service need groups. Staff at all three sites agreed that the level of impairment, the availability of a caregiver, and **homelessness** were critically important characteristics that would be taken into account in developing a plan of care. The issue of infusion therapy needs was more controversial, because of the rapid changes in local standards of care for high-tech nursing procedures. When the expert panel met a year ago, infusion therapy was generally performed either **in** institutions or by skilled nurses in the home or in outpatient settings. Now, self-administration of infusions has become much more widespread, although administration by patients and/or **caregivers** does not obviate the need for skilled care for monitoring purposes. Furthermore, the ability to self-administer infusions is partially dependent upon other patient characteristics. For example, a moderately-impaired patient could not self-administer without assistance, and so the presence or absence of a capable

TABLE II.1

## PATIENT CHARACTERISTIC GROUPS INCLUDED IN THE MODEL

## L. CHEMICALLY-DEPENDENT ADULTS

1. Needs **aggressive** skilled care
2. Needs skilled **care frequently**

Homeless

3. Needs and desires hospice; full-time **live-in caregiver**
4. Needs and **desires** hospice; no full-time **live-in** caregiver
5. Severely **impaired**; full-time **live-in caregiver**; infusions
6. Severely impaired; full-time **live-in caregiver**; no infusions
7. Severely impaired; no full-time live-in **caregiver**; infusions
8. Severely impair@ no **full-time** live-in **caregiver**; no infusions
9. Moderately impaired; full-time **live-in caregiver**; infusions
10. Moderately impaired; full-time live-in **caregiver**; no infusions
11. Moderately impaired; part-time live-in **caregiver**; infusions
12. Moderately impaired; part-time **live-in caregiver**; no infusions
13. Moderately impaired; no live-in **caregiver**; infusions
14. Moderately **impaired**; no live-in **caregiver**; no infusions
15. Mildly impaired; full-time/part-time **live-in caregiver**; infusions
16. Mildly **impaired**; full-time/part-time **live-in caregiver**; no infusions
17. Mildly impaired; no live-in **caregiver**; infusions
18. Mildly impaired; no live-in **caregiver**; no infusions
19. No **impairment**; infusions
20. No **impairment**; no infusions

Home Available

21. Needs and desires **hospice**; full-time **live-in caregiver**
22. Needs and desires hospice; no full-time **live-in** caregiver
23. Severely **impaired**; full-time **live-in caregiver**; infusions
24. Severely impaired; full-time live-in **caregiver**; no infusions
25. Severely **impaired**; no **full-time** live-in **caregiver**; infusions
26. Severely impaired; no **full-time** live-in **caregiver**; no **infusions**
27. Moderately **impaired**; full-time **live-in caregiver**; infusions
28. Moderately impair@ full-time **live-in caregiver**; no infusions
29. Moderately impair@ part-time live-in **caregiver**; infusions
30. Moderately impaired; part-time live-in **caregiver**; no infusions
31. Moderately **impaired**; no live-in **caregiver**; infusions
32. Moderately **impaired**; no live-in **caregiver**; no infusions
33. Mildly **impaired**; full-time/part-time **live-in caregiver**; infusions
34. Mildly **impaired**; full-time/part-time live-in **caregiver**; no infusions
35. Mildly impaired; no live-in **caregiver**; infusions
36. Mildly **impaired**; no live-in **caregiver**; no infusions
37. No impairment; infusions
38. No **impairment**; no infusions

## II. OTHER ADULTS

These patient characteristic groups are repeated for the other adult population

caregiver is an important determinant of the amount of professional assistance needed. In spite of the shift in treatment standards, a **significant** number of **PWAs** cannot be taught to self-administer infusions, **particularly** chemically dependent adults and severely **socioeconomically** disadvantaged populations. **In** Belle Glade, for example, **PWAs are** hospitalized if they need infusions.

**These** site visit findings leave the importance of infusion therapy **need** as a key patient characteristic unclear. Because of the wide variation in methods of acceptable medical practice for delivering infusion therapy, there may be marked differences in the way this service is provided **in** different communities. Furthermore, the development of oral substitutes for infusions will diminish infusion therapy's importance in the future. For the present, however, because of the need for regular patient monitoring by a skilled provider even when self-administration is widely practiced, we believe that the need for infusion therapy should remain as one of the patient characteristics included in the **model**.

Differences of opinion **also** arose in the site visits over the two high-level patient characteristic groups: (1) **PWAs** needing aggressive skilled care; and (2) **PWAs** needing skilled care constantly available or very frequently. **As** mentioned earlier, the expert panel assumed that the availability of a private home and the availability of a **caregiver** were not relevant issues when planning care for **PWAs** in these two categories, since it was assumed that **PWAs** needing these **levels** of **skilled** care would be placed in institutions. In New Mexico, however, we found that **PWAs** with these high-level needs **were being** cared for in the home, since the Medicaid waiver allowed the provision of round-the-clock skilled care. To accommodate patterns of care such as these, future versions of the model might incorporate the high-level groups **into** the general patient characteristic groups structure, treating them, in effect, **as** higher levels of impairment

### 3. Patient Characteristic Groups for HIV-Infected Mothers and Children

Although the model does not currently **include** the mothers with children **service** population, we took the opportunity at the site visits to explore the patient characteristics that affect the **service** needs of this population. Among the three field test sites, the staff at the Comprehensive AIDS Program of **Palm** Peach County (CAP) had the most experience in working **with HIV-infected** mothers and **children**. According to CAP **staff**, the following key characteristics are taken into account in developing a **plan** of care for **HIV-infected** mothers and their children:

- The presence or absence of an extended family
- **Homelessness**
- The mother's level of knowledge and understanding of how to care for herself and her child or children
- The mother's disease stage

Site visit participants in Chicago also emphasized the importance of extended families in caring for **HIV-infected** mothers and children; in Chicago, grandmothers are often the primary caregivers for their HIV-infected grandchildren.

### 4. Data Issues in Estimating the Prevalence of Patient Characteristic Groups

In order to use patient characteristic groups as a basis for **planning** services, data are needed on the prevalence of the key patient characteristic groups within each service population. As with service population data, the primary sources of information on the prevalence of patient characteristics and combinations of characteristics are centralized case management systems, supplemented by information from other sources such as hospital discharge data and outpatient clinic data. When using case management databases to estimate the prevalence of the patient characteristic groups, three questions must be addressed:

1. Are the important individual characteristics, such as **homelessness**, caregiver availability, infusion therapy needs, and impairment levels included in the case management assessment instrument?
2. Can information on the prevalence of the key **combinations** of patient characteristics be generated from the database?
3. How biased is the case management information?

Automated case management databases were in various stages of development in all three of the field test **sites**, and we determined that **the case** management assessment instruments being used in those sites included most of the key patient characteristics included in the **model**. New Mexico, for example, has data on impairment levels, **homelessness**, infusion therapy needs, hospice care needs, aggressive skilled care needs, and frequent skilled care needs. Although no information currently exists on caregiver availability in New **Mexico**, questions on this topic could be added to the assessment instrument without difficulty.

Developing estimates of the key combinations of patient characteristics was more problematic, because of limited database management capabilities in all three sites. Some reports were being generated from the case management database systems in New Mexico and Palm Beach County, which are farther ahead in developing their case management databases than Chicago. However, these reports were prepared **specifically** to meet the reporting requirements for the HRSA Demonstration Project and a Robert Wood Johnson case management grant, and more general querying of the databases was not possible. Nonetheless, although their database management systems cannot currently generate the patient characteristic group information, all three sites are planning to develop more sophisticated report capabilities as part of **their case** management database systems. These enhanced capabilities **should** enable them to generate the patient characteristic group information for the model. These findings are encouraging, since the field test sites were not **specifically** selected for their database management capabilities.

The issue of the bias in case management data has already been **discussed** in the context of the service population data. An additional factor, to be taken into account when estimating the prevalence of patient characteristics, is whether the case management data are biased towards **PWAs** at certain impairment **levels**. The field test **findings** indicate that this **is** the case. In New Mexico, for example, **mildly** impaired and **unimpaired PWAs** are not included in **the** case management system, since they are not eligible for the Medicaid waiver.’ We inferred that the case management data in Chicago may also underrepresent **PWAs** with little or no impairment. At the other end of the impairment **spectrum**, institutionalized **PWAs** may not be included in the case management system, since they have few case management **needs**.

As with the other biases **discussed**, the magnitude of these impairment-level biases, and their implications for **nonacute** care service planning appear to vary from community to community, depending upon the target population of the case management system. Service planners and policy-makers should understand the inherent biases in their own case management systems and seek supplementary information from other sources whenever possible.

## C SERVICE CONFIGURATIONS

**PWAs** in different service Population/patient characteristic groups require a variety of different **services** to meet their needs. To understand how these service needs are estimated **in** the model, two distinct but related concepts are **introduced**. The ultimate purpose of service planning is to determine the amount of each individual service-such as **skilled** nursing home care, skilled home **health** nursing, attendant care, or infusion therapy-that is needed. However, in order to meet the needs of a PWA in a particular service population/patient characteristic group, the different service configurations that can meet those needs appropriately must be identified.

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‘Some mildly impaired and unimpaired **PWAs** may have initial assessments performed in order to determine their eligibility, and these data will be included in the system.

A service configuration consists of the bundle of services that is **necessary** to **provide a day of care**. In institutional settings the individual **service** and the service configuration are **usually identical**. A **skilled** nursing facility, for example, usually provides a comprehensive package of services for its residents. In contrast, maintaining chronically ill people in the community **requires** combinations of services provided by a range of different providers and volunteer **organizations**, in addition to the care that is provided by informal caregivers.

A considerable part of our work with the expert panel **involved defining** the appropriate service **configurations** to meet the needs of **PWAs** in different service **population/patient** characteristic groups. The issues we addressed and our site visit findings are discussed in this section, in which the following topics are **reviewed**: (1) critical **services** included in the model; (2) definition of service configurations; (3) appropriateness of the services and service need assumptions included in the model; and (4) data issues **in** estimating service availability.

#### 1. Critical Services Included in the Model

The first step in developing the service configurations was to identify the key individual **services** to be included in the **model**. Because of **PWAs'** extensive service needs, the inclusion of a large number of **nonacute** care **services** could be justified from a programmatic perspective. However, modeling requirements limit the number of services that **can** be included as do the practical realities of developing service availability estimates for all services included in the **model**. Faced with the **need** for parsimony, **MPR** and the expert panel developed a list of services to be included in the model, based upon the following criteria:

- **The service was perceived as** essential.
- The service was not primarily provided on an informal basis.
- Ambulatory care services were excluded, except where ambulatory care **was** considered to be an appropriate substitute for in-home care.



The resulting list of services, shown in Table **IL2**, has two components: (1) residential **services** for homeless **PWAs** or **PWAs** who can no longer stay in their own homes; and (2) other support services needed by **PWAs**, that are either included as part of the service package provided by institutions or residential facilities, or provided by community-based providers in the place of residence or in outpatient settings. **As** can be seen, the range of services that need to be provided by community-based providers in the **place** of residence or in outpatient settings depend upon the **PWA's** residential situation.

## 2 Definition of Service Configurations

All **PWAs** in a particular patient characteristic group are assumed to have homogeneous service needs that are determined by the combination of characteristics that define the group. Depending upon the patient characteristic group, several appropriate service configurations may exist. Defining these appropriate configurations requires planners to determine (1) which services should be included in the service bundle, and (2) the amount of each of these services that is needed.

The appropriate services to be included in the service bundle are a function of the residential setting in which services are provided. Four types of residential settings are included in the model: institutions, residential facilities, housing, and private homes. The primary distinction between these settings lies in the amount of care that is provided as part of that residential option, as opposed to being provided by other organizations. The **service** configurations that are included in the model **are classified** according to **the** four type5 of residential settings, and additional services are added as needed to provide a **day** of care. At one extreme, in the institutional **configurations**, no additional **services** are required. At the other extreme, in housing and private home configurations, all required services must be provided by

TABLE IL2

SERVICES INCLUDED IN THE MODEL

Residential Services

**Institutions**

Provide comprehensive package of services. Include extensive skilled nursing facilities, extensive attendant care facilities, institutional hospices, rehabilitative skilled care facilities, and hospitals.

Residential facilities

Provide partial package of services. Include congregate living facilities providing case management, attendant care, transportation, or meal services.

Housing services

Provide no additional services other than housing. Include subsidized apartments, single room occupancy hotels, rent subsidies for private homes, and congregate living facilities with no support services.

Other Services

Standard Skilled Nursing

Includes skilled nursing services for medical monitoring, administration of medical treatments, supervision of attendants, and direction of care. May be provided (1) as part of an institutional service package, (2) in residential facilities, private homes, or housing by community-based providers, or (3) in outpatient settings.

Hospice Nursing

**Includes** palliative nursing care for terminally ill patients. May be provided (1) as part of an institutional hospice package, or (2) in private homes or housing by community-based providers.

Infusion Therapy

Includes **"high-tech"** nursing services for intravenous drug administration or parental nutrition. May be **provided** (1) **as** part of an institutional **service** package, (2) in residential facilities, private homes, or housing by community-based providers, or (3) in outpatient settings.

Attendant Care

Includes **assistance with** routine medical care, personal care, and homemaker services. May be provided (1) as part of an institutional or residential facility service package, or (2) in private homes or housing by community-based providers.

**TABLE II.2 (continued)**  
**SERVICES INCLUDED IN THE MODEL**

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Case Management	Includes care coordination and client advocacy services. May be provided (1) as part of an institutional <b>service</b> package for <b>PWAs</b> in extensive skilled care facilities, extensive attendant care facilities, and institutional hospices, or (2) by <b>community-based</b> providers for <b>PWAs</b> when temporarily in hospitals, and rehabilitative skilled care facilities, plus those living in residential facilities, private homes or housing.
Transportation	Includes medical transportation services. May be provided (1) as part of an institutional or residential facility service package, or (2) by community-based providers for <b>PWAs</b> living in residential facilities, private homes, or housing.
Adult Day Care	Includes attendant care, plus nutrition, socialization, counseling, and skilled nursing <b>services</b> provided in a community setting.
Drug Treatment Services	Includes treatment for <b>all</b> forms of chemical dependence, including alcohol, IV drugs, and other drugs. <b>In</b> the model., this service is assumed to be provided in an outpatient setting.

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community-based and/or outpatient providers. Table **II.3 summarizes** the relationship between residential settings and the additional services needed in the service **configurations.** For any particular patient characteristic group, one or more residential settings may be appropriate. The amounts of additional services required in non-institutional residential settings are a function of **the** level of need of the patient characteristic group. Although significant variations in the standard of care are likely at the community level, the expert panel and **MPR** developed a set of default values for the amounts of services needed in each service configuration. These provide a baseline to which communities can compare their own standards of care. For most services, such as standard nursing and case management, variations in **needed** amounts between patient characteristic groups are **generally** assumed to be **small.** However, large variations are assumed to occur in the amounts of attendant care needed by **PWAs** in different patient characteristic groups as a result of variations in impairment **levels** and **informal** caregiver availability. Consequently, four **levels** of attendant care are included in the service configurations:

1. **Extensive** Attendant Care. This is defined as paid attendant care available on a round-the-clock basis, 7 days a week. **The** panel assumed **that** this level of attendant care would **only** be provided in institutions.
2. Substantial Attendant **Care.** This is **defined** as paid attendant care provided for 8 hours a day, 5 days a week
3. Moderate Attendant Care. This is defined as paid attendant care provided for 2 hours a day, 7 days a week
4. Minimal Attendant **Care.** This is defined as paid attendant care provided for 2 hours a day, 3 days **a week.**

In addition to variations in **service amounts,** non-institutional service configurations **also** differ in the way services are provided. Thus, for example, two service configurations may include identical amounts of **all** services, but in one configuration some services may be provided in the home, and in the other configuration the same services may be provided in an outpatient setting.

**TABLE II.3**  
**SERVICE CONFIGURATION SUMMARY**

<u>Residential Setting</u>	<u>Services Provided by Residence</u>	<u>Additional Services Rewired</u>
<b>Institutions</b>	<b>All Needed Services</b>	None
Residential Facilities	Attendant Care Case Management Transportation	Infusion Therapy Standard Nursing Drug Treatment
Housing	None	<b>All Needed Services</b>
Private Home	N o n e	<b>All Needed Services</b>

These differences in **service** location lead to differences in medical transportation needs; transportation needs are greater in a service **configuration** in which several of the **services** are provided in **an** outpatient setting than in a **configuration** in which these services are provided in the home.

The complete list of service configurations included in the model is shown in Table **II.4**. The **service** configuration numbers included **in** the table are the numbers used in the planning model to denote the particular **service configurations**. Details of the actual amounts of each service included in each **configuration** can be found in Appendices B and C.

3. **Appropriateness of the Service Configurations Included in the Model**

Given the wide variation that exists in **local** standards of care for **PWAs**, we fully expected the field test participants to **disagree** over the appropriateness of the **services** and the service **configurations** included in the model. Disagreements certainly arose in **all** three site visits, but all participants appeared to agree with the fundamental concept of defining **service** configurations by the type of residential setting. In general, there was more disagreement over the amounts of services included in the configurations than over the **services** themselves. The following issues, **in** particular, caused extensive discussions:

- **The provision of rehabilitative and extensive skilled nursing care in the home.** The expert panel and MPR assumed that rehabilitative and extensive skilled nursing care would **only** be provided in institutional settings. Consequently, none of the residential facility, private home, or housing configurations include this level of skilled nursing care. However, as previously discussed, round-the-clock skilled nursing care in the home is being provided in New **Mexico** under the Medicaid waiver. **This** level of skilled nursing care in the home would be considered inappropriate in Palm Beach County and Chicago.
- **The amounts of attendant care included in the service configurations.** The level of attendant care was considered to be too high in the substantial attendant care service **configurations**. For **PWAs** with substantial attendant care needs, **4-6 hours** of attendant care per day appeared to be the norm, rather than 8 hours per day. In contrast,

# TABLE L

## SERVICE CONFIGURATIONS INCLUDED IN THE MODEL

Residential <b>Setting</b>	Service Configuration Number	Service Configuration Description
<b>L CHEMICALLY-DEPENDENT ADULTS</b>		
<b>Institutions</b>	IN1	Hospital
	IN2	Rehabilitative skilled care
	IN3	Extensive skilled care
	IN4	Hospice nursing
	INS	Extensive attendant care
Residential Facilities	<b>RS1</b>	Moderate attendant care <b>facility</b> ; home standard nursing; home infusions; drug treatment.
	RS2	Moderate attendant care facility; home standard nursing; outpatient infusions; drug treatment
	RS3:	Moderate attendant care facility; home standard nursing; no infusions; drug treatment.
	<b>RS7:</b>	Moderate attendant care facility; outpatient standard nursing; home infusions; drug treatment.
	<b>RS8:</b>	Moderate attendant care facility; outpatient standard nursing; outpatient infusions; drug treatment.
	<b>RS9:</b>	Moderate attendant care facility; outpatient standard nursing; no infusions; drug treatment.
	<b>RS4:</b>	Minimal attendant care facility; home standard nursing; home infusions; drug treatment
	<b>RS5:</b>	Minimal attendant care <b>facility</b> ; home standard nursing; outpatient infusions; drug treatment.
	<b>RS6:</b>	Minimal attendant care facility; home standard nursing; no infusions; drug treatment,
	<b>RS10:</b>	Minimal attendant care facility; outpatient standard nursing; home infusions; drug treatment.
	<b>RS11:</b>	Minimal attendant care <b>facility</b> ; outpatient standard nursing; outpatient <b>infusions</b> ; drug treatment.
	<b>RS12:</b>	Minimal attendant care facility; outpatient standard nursing; no infusions; drug treatment,

## SERVICE CONFIGURATIONS INCLUDED IN THE MODEL

Residential Setting	Service Configuration Number	Service Configuration Description
Housing	<b>HO1:</b>	Home hospice; transportation; case management; drug treatment
	<b>HO2:</b>	Substantial attendant care; transportation; case management; home standard nursing; home infusions; drug treatment.
	<b>HO3:</b>	Substantial attendant care; transportation; case management; home standard nursing; no infusions; drug treatment.
	<b>HO4:</b>	Moderate attendant care; transportation; case management; home standard nursing; home infusions; drug treatment
	<b>HO5:</b>	Moderate attendant care; transportation; case management; home standard nursing; outpatient infusions; drug treatment.
	<b>HO6:</b>	Moderate attendant care; transportation; case management; home standard nursing; no infusions; drug treatment.
	<b>HO19:</b>	Moderate attendant care; transportation; case management; outpatient standard nursing; home infusions; drug treatment.
	<b>HO20:</b>	Moderate attendant care; transportation; case management; outpatient standard nursing; outpatient infusions; drug treatment.
	<b>HO21:</b>	Moderate attendant care; transportation; case management; outpatient standard nursing; no infusions; drug treatment.
	<b>HO7:</b>	Minimal attendant care; transportation; case management; home standard nursing; home infusions; drug treatment.
	<b>HO8:</b>	Minimal attendant care; transportation; case management; home standard nursing; outpatient infusions; drug treatment.
	<b>HO9:</b>	Minimal attendant care; transportation; case management; home standard nursing; no infusions; drug treatment.
	<b>H22:</b>	Minimal attendant care; transportation; case management; outpatient standard nursing; home <b>infusions</b> ; drug treatment.
	<b>H23:</b>	Minimal attendant care; transportation; case management; outpatient standard nursing; outpatient infusions; drug treatment.
	<b>H24:</b>	Minimal attendant care; transportation; case management; outpatient standard nursing; no infusions; drug treatment.



TABLE II.4 (CONTINUED)

## SERVICE CONFIGURATIONS INCLUDED IN THE MODEL

Residential Setting	Service Configuration Number	Service Configuration Description
Housing (continued)	<b>H10:</b>	Adult day care; <b>transportation</b> ; case management; borne infusions; drug treatment.
	<b>H11:</b>	Adult day care; transportation; case management; outpatient infusions; drug treatment.
	<b>H12:</b>	Adult day care; transportation; <b>case</b> management; no infusions; drug treatment.
	<b>H13:</b>	Transportation; case management; home standard nursing home infusions; drug treatment.
	H14:	Transportation; case <b>management</b> ; home standard nursing; outpatient infusions; drug treatment.
	<b>H25:</b>	Transportation; case management; outpatient standard nursing; home infusions; drug treatment.
	<b>H26:</b>	Transportation; case management; outpatient standard nursing; outpatient infusions; drug treatment.
	<b>H15:</b>	Transportation; case management; home infusions; drug treatment.
	<b>H16:</b>	Transportation; case management; outpatient infusions; drug treatment.
	<b>H17:</b>	Transportation; case management; home standard nursing; drug treatment
Private Home	<b>H27:</b>	Transportation; case management; outpatient standard nursing; drug treatment
	<b>H18:</b>	Case management; drug treatment
	<b>The</b> private home service configurations are identical to the housing configurations, and use <b>the</b> same numbering system, prefaced by P <b>instead</b> of H.	

## II. OTHER ADULTS

The service configurations for other adults are the same as those for **chemically-dependent** adults, minus drug treatment. (Note, also, that chemically-dependent adults are assumed to have more intensive case management needs.).

however, extensive (i.e. round-the-clock) attendant care, which the panel assumed would only be provided in institutions, is being provided in the home under the New Mexico Medicaid waiver. The provision of extensive attendant care in the home would, again, be considered inappropriate in Palm Beach County and Chicago.

- The **amounts of case management included in the service configurations.** The expert panel and MPR assumed that **chemically-dependent PWAs** desiring case management **services** would require 3 hours of case management a month, and all other adults **PWAs** desiring case management services would require 1.5 hours a month. These estimates were thought to be too low in all three sites, but actual case management amounts varied widely. In New Mexico, up to 10 hours of case management per client per month can be provided under the waiver. In Palm Beach County, case managers have a caseload of 80 clients each, which translates into **approximately** 2 hours per client per month. Case managers in Palm Beach County considered these caseloads to be excessive and **inappropriate**.<sup>8</sup> In Chicago, case managers have caseloads of 40 clients each, which translates into approximately 4 hours per client per month. These caseloads were also thought to **be** excessive.
- **The inclusion of adult day care as an appropriate service for PWAs.** The expert panel and MPR considered adult day care to be an appropriate service option for moderately impaired **PWAs** living at home with part-time **caregivers**. Adult day care was not available for **PWAs** in any of the field test sites. Some site visit participants stated that the service would probably never be developed in their communities because it was considered to be inappropriate and demeaning to **PWAs**.
- **The exclusion of ambulatory medical care from the model.** Site visit participants stated that as more prophylactic drugs and other new treatments are developed for HIV-infection, ambulatory medical care may become the most constrained service for HIV-infected people. **Some** participants considered ambulatory medical care as the most important service for which they had to plan and thought that it should be added to the **model**.

Our site visit discussions of appropriate service configurations to meet the needs of **PWAs** with **different** characteristics clearly demonstrated the importance of developing a planning model which allows users to modify the baseline service amounts included in the **configurations**. What is considered appropriate care in one community may be considered inappropriate in another, and

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<sup>8</sup>These caseloads were for social case management only. Additional nursing management was provided for **PWAs** with intensive needs.

**these** local standards of care appear to be critically **affected** by the **services** that are **actually** available in the community and their financial accessibility. For example, in Palm Beach County, where publicly-funded skilled nursing home care for **PWAs** is available, long-term provision of attendant care in the home was **considered** to be inappropriate, and there was **less** philosophical opposition to institutional care for **PWAs** than elsewhere,

In addition to the issues of service amounts, the **definition** of attendant care raised questions in Palm Beach County and Chicago. In the model, attendant care is defined to include both personal care and homemaker **services**. We did not distinguish between the two components, because models of care for **PWAs** have developed in which an attendant provides both types of services. **This** has been facilitated by Medicaid home and community-based waivers, which allow both homemaker and personal care services to be reimbursed. (Without a waiver, only personal care services can be reimbursed by Medicaid.) Palm Beach County and Chicago, however, use a more traditional model of care, in which personal care is provided by skilled home health agencies and homemaker services are largely provided by volunteers. (Volunteer **services** are not included in our model) Again, the appropriate solution to this problem is to develop a model which allows **users** to adapt both the service definitions and the service use rates to meet their needs.

#### 4. Data Issues in **Estimating** Service Availability

**Nonacute** care service planning involves making decisions about the allocation of scarce resources and estimating the additional resources required in order to meet **service** needs, both now and in **the** future. Thus, an **essential** element in planning is to estimate **the** services that are currently available and to make projections of future service availability. In terms of our model, this requires planners to make estimates and projections of the availability of the services included in the service configurations.

The **difficulties** of estimating **service** availability vary by the type of service; the availability of institutional, residential, and housing services, which are measured in beds or slots, is generally easier to estimate than the **availability** of home and community-based services, which are typically measured in person-hours. **In** the field tests, we found that estimating service availability did not appear **to** pose major problems in New Mexico and **Palm** Beach County, where the health care delivery systems are relatively small, and nearly all the providers who **serve PWAs** are known. Estimating service availability is **a** much more **complex** problem in a major metropolitan environment, such as Chicago, where many agencies and institutions, scattered all over the city, **are** providing services to **PWAs**. To obtain estimates of service availability would require a major effort in Chicago, although **this** could be of considerable value for the policy planning process.

For staff in both Palm Beach **County** and Chicago, and, to a lesser extent, in New Mexico, estimating service availability was **critically** dependent upon source of reimbursement and separating these two concepts was **difficult**. For example, skilled nursing care was not a **constrained resource** for those with a source of payment, but was severely constrained for the uninsured. This **was** one of the major reasons why field test participants believed that service populations should be defined by source of payment. In the model, the possibility of the existence of different **service** availabilities for different service populations is taken **into account** by allowing the user to designate some **services** as **service-population-specific**. In the service population structure that we have used, designating some services as service-population-specific was intended **to** address the issue of some providers being **unwilling** or unable to serve **chemically**

dependent **adults**.<sup>9</sup> However, this approach could also **be** used to distinguish between the different resources available to **PWAs** with different payment **sources**.

#### D. SERVICE SUBSTITUTION MATRICES

The service populations, patient characteristic groups, and **service** configurations, **described** in the previous sections, are the three essential components of the service substitution **matrices**, which are the basis of the **service** planning **model**. In this section, **we** first **review the** structure of the service substitution matrices, and then discuss our field **test** experiences in using the model as a policy planning **tool**.

##### 1. Structure of the Service Substitution Matrices

The **service** substitution matrix for each **service** population arrays the patient characteristic **groups** against the corresponding service configurations, and indicates the range of appropriate service configurations for each group. Appropriate service configurations are **defined** by the prevailing standards of care in the community. Although one (or more) **service configuration(s)** may be preferred for each patient characteristic group, several service **configurations** may **be** viewed as appropriate alternatives, **especially** if resources are constrained. For example, **AIDS/HIV** policy-makers may prefer to **serve** all **severely** impaired **PWAs** in the home if at all possible. However, for severely impaired **PWAs** who lack caregivers; institutional options-such as **skilled** nursing homes or hospitals-might **be** considered appropriate alternatives, particularly if a shortage exists of home- and **community-based services**.

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<sup>9</sup>Unfortunately, this approach **only** partially addresses the issue of the difference in **service** availability for chemically-dependent adults. Allowing services to **be** service-population-specific is an "all-or-nothing" approach, which **oversimplifies** the existing asymmetry in service availability. Some providers are unwilling to **serve** chemically-dependent adults, but many who serve chemically-dependent adults are **quite willing** to serve other **PWAs** also.

Table **IL.5** shows the service substitution matrix for the chemically dependent adult **serv** population. For simplicity, the service configuration titles have been abbreviated. **Consequen** not all the services included in each **configuration** are listed. **In** addition, this **matrix** is **actua** considerably smaller than the matrix that is included in the microcomputer software **modeli** system, since all the locational variations in the home- and community-based **servi** configurations, which distinguish between home and outpatient settings for certain services, a not shown. This is, again, to simplify the table.

As can be **seen**, the majority of **the** cells in the matrix are empty, **representi** inappropriate service options. Only the checked cells indicate service **configurations** that **th** expert panel and **MPR** considered appropriate for the corresponding patient characteristic **group**. These are the default values that are included in the model, but **users** can modify the **matrice** to conform to local standards of care. Because of the **simplifications** made to the table, **th** number of appropriate service configurations for any patient characteristic groups appears to be **small**. In fact, much more extensive service substitution can occur in the model, because of the range of substitution options between in-home and outpatient **services**.

## 2 Service Substitution Matrices as Policy Planning Tools

The service substitution matrices were considered to be important policy-making tools in all three field test sites. State and local staff repeatedly stated that the model, and the **service** substitution matrices on which it is based, provided them with a conceptual framework for reviewing AIDS/HIV service planning issues in an entirely new way. Disagreements with the default service configurations for different patient characteristic groups arose quite **frequently** during the site visits, but the process of **defining** appropriate care explicitly was apparently novel, challenging, and **helpful**.

TABLE 1  
SERVICE SUBSTITUTION  
CHEMICALLY-DEPENDENT  
ADULTS

	Service Configurations									
	Institutions					Residential Services <sup>3</sup> with:				
	Hospital <sup>1</sup>	Rehabilitative Skilled Care <sup>1</sup>	Extensive Skilled Care <sup>1</sup>	Hospice Care	Extensive Attendant Care	Moderate Attendant Care/Standard Nursing Infusions <sup>2</sup>	Moderate Attendant Care/Standard Nursing 1b Infusions	Minimal Attendant Care/Standard Nursing Infusions <sup>2</sup>	Minimal Attendant Care/Standard Nursing No Infusions	
Needs aggressive skilled care	X	X								
Needs skilled care constantly • vrllr)lr or very frequently	X	X	X							
NO PRIVATE HOME AVAILABLE										
Needs and Desires Hospice Care; Live-in Caregiver	X		X	X						
Needs • ed Desires Hospice Care; No Live-in Caregiver	X		X	X						
Severe Impairment; FT Live-in Caregiver; Infusions	X		X							
Severe Impairment; FT Live-in Caregiver; No Infusions	X		X		X					
Severe Impairment; No FT Live-in Caregiver; Infusions	X		X							
Severe Impairment; 1b FT Live-in Caregiver; 1b Infusions	X		X		X					
Moderate Impairment; FT Live-in Caregiver; Infusions			X			X				
Moderate Impairment; FT Llw-In Caregiver; No Infusions					X		X			
Moderate Impairment; PT Llw-In Caregiver; Infusions			X			X				
Moderate Impairment; PT Llw-In Caregiver; No Infusions					X		X			
Moderate Impairment; No Live-in Caregiver; Infusions			X			X				
Moderate Impairment; No Live-in Caregiver; No Infusions					X		X			
Mild Impairment; Live-in Caregiver; Infusions								X		
Mild Impairment; Live-in Caregiver; No Infusions									X	
Mild Impairment; No Llw-In Caregiver; Infusions								X		
Mild Impairment; No Live-in Caregiver; 1b Infusions									X	
No Impairment; Infusions										
No Impairment; No Infusions										
PRIVATE HOME AVAILABLE										
Needs and Desires Hospice Care; Live-in Caregiver	X		X	X						
Needs • ed Desires Hospice Care; No Live-in Caregiver	X		X	X						
Severe Impairment; FT Llw-In Caregiver; Infusions	X		X							
Severe Impairment; FT Llw-In Caregiver; No Infusions	X		X		X					
Severe Impairment; No FT Live-in Caregiver; Infusions	X		X							
Severe Impairment; No FT Llw-In Caregiver; 1b Infusions	X		X		X					
Moderate Impairment; FT Llw-In Caregiver; Infusions			X			X				
Moderate Impairment; FT Live-in Caregiver; No Infusions					X		X			
Moderate Impairment; PT Live-in Caregiver; Infusions			X			X				
Moderate Impairment; PT Live-in Caregiver; No Infusions					X		X			
Moderate Impairment; No Live-in Caregiver; Infusions			X			X				
Moderate Impairment; No Live-in Caregiver; No Infusions					X		X			
Mild Impairment; Live-in Caregiver; Infusions								X		
Mild Impairment; Live-in Caregiver; 1b Infusions									X	
Mild Impairment; No Live-in Caregiver; Infusions								X		
Mild Impairment; 1b Live-in Caregiver; No Infusions									X	
No Impairment; Infusions										
No Impairment; no Infusions										

<sup>1</sup>Infusion therapy is provided in institutions if required.

<sup>2</sup>Infusion therapy can be provided on an outpatient basis or where the patient resides.

<sup>3</sup>Residential facilities • re a service option for PMAs with live-in caregivers; we are assuming that the caregiver lives outside of the facility and does not provide any care when the patient is placed in a residential facility.

TABLE 11.5 (ED)

SERVICE SUBSTITUTION MATRIX  
CHEMICALLY-DEPENDENT ADULTS

	Substantial Moderate Attendant Care/Standard Hospice	Substantial Attendant Care/Standard Infusions <sup>6</sup>	Moderate Attendant Care/Standard No Infusions	Moderate Attendant Care/Standard Nursing Infusions <sup>4</sup>	Housing or Private Home with: Minimal Attendant Care/Standard No Infusions	Minimal Attendant Care/Standard Infusions <sup>5</sup>	Adult Attendant Care/Standard No Infusions	Adult Day Care/ Standard Nursing Infusions <sup>4</sup>	Adult Day Care/ Standard Nursing No Infusions
Needs aggressive skilled care									
Needs skilled care constantly available or very frequently									
NO PRIVATE HOME AVAILABLE									
Needs and Desires Hospice Care; Live-in Caregiver	X								
Needs and Desires Hospice Care; 1b Live-in Caregiver									
Severe Impairment; FT 1lw-1a Caregiver; Infusions		X							
Severe Impairment; FT 1lw-1a Caregiver; 1b Infusions			X						
Severe Impairment; 1b FT Live-in Caregiver; Infusions									
Severe Impairment; 1b FT Live-in Caregiver; 1b Infusions									
Moderate Impairment; FT Live-in Caregiver; Infusions						X			
Moderate Impairment; FT 1lw-1a Caregiver; No Infusions							X		
Moderate Impairment; FT 1lw-1a Caregiver; Infusions						X		X	
Moderate Impairment; PT Live-in Caregiver; 1b Infusions							X		
Moderate Impairment; 1b Live-in Caregiver; Infusions				X					X
Moderate Impairment; No 1lw-1a Caregiver; 1b Infusions					X				
Mild Impairment; Live-in Caregiver; Infusions									
Mild Impairment; Live-in Caregiver; 1b Infusions									
Mild Impairment; 1b Live-in Caregiver; Infusions						X			
Mild Impairment; 1b Live-in Caregiver; No Infusions							X		
No Impairment; Infusions									
No Impairment; No Infusions									
PRIVATE HOME AVAILABLE									
Needs and Desires Hospice Care; Live-in Caregiver	X								
Needs and Desires Hospice Care; No Live-in Caregiver									
Severe Impairment; FT 1lw-1a Caregiver; Infusions		X							
Severe Impairment; FT Live-in Caregiver; No Infusions			X						
Severe Impairment; No FT Live-in Caregiver; Infusions									
Severe Impairment; No FT 1lw-1a Caregiver; No Infusions									
Moderate Impairment; FT 1lw-1a Caregiver; Infusions						X			
Moderate Impairment; FT Live-in Caregiver; No Infusions							X		
Moderate Impairment; PT Live-in Caregiver; Infusions						X		X	
Moderate Impairment; PT Live-in Caregiver; 1b Infusions							X		
Moderate Impairment; No 1lw-1a Caregiver; Infusions				X					X
Moderate Impairment; No 1lw-1a Caregiver; No Infusions					X				
Mild Impairment; Live-in Caregiver; Infusions									
Mild Impairment; Live-in Caregiver; 1b Infusions									
Mild Impairment; No Live-in Caregiver; Infusions						X			
Mild Impairment; 1b Live-in Caregiver; 1b Infusions							X		
1b Impairment; Infusions									
1b Impairment; No Infusions									

<sup>4</sup>For PMAs lacking a private home, these service configurations include housing. Service configurations for PMAs with private homes exclude housing.<sup>5</sup>Additional housing and private home service configuration can be found on the next page.<sup>6</sup>Infusion therapy is provided where the patient resides.



TABLE 11.5 (CONTINUED)

SERVICE SUBSTITUTION MATRIX  
CHEMICALLY-DEPENDENT ADULTS

	Housing with:				Private Home with:		
	Standard Nursing/ Infusions	Standard Nursing only	Infusions only	Housing Only	Standard Nursing/ Infusions	Standard Nursing Only	Infusions Only
Needs aggressive skilled care							
Needs skilled care constantly available or very frequently							
NO PRIVATE HOME AVAILABLE							
Needs and Desires Hospice Care; Live-in Caregiver							
Needs and Desires Hospice Care; No Live-in Caregiver							
Severe Impairment; FT Live-in Caregiver; Infusions							
Severe Impairment; FT Live-in Caregiver; No Infusions							
Severe Impairment; No FT Live-in Caregiver; Infusions							
Severe Impairment; No FT Live-in Caregiver; No Infusions							
Moderate Impairment; FT Live-in Caregiver; Infusions							
Moderate Impairment; FT Live-in Caregiver; No Infusions							
Moderate Impairment; PT Live-in Caregiver; Infusions							
Moderate Impairment; PT Live-in Caregiver; No Infusions							
Moderate Impairment; IB Live-in Caregiver; Infusions							
Moderate Impairment; No Live-in Caregiver; No Infusions							
Mild Impairment; Live-in Caregiver; Infusions	X						
Mild Impairment; Live-in Caregiver; No Infusions		X					
Mild Impairment; No Live-in Caregiver; Infusions							
Mild Impairment; No Live-in Caregiver; No Infusions							
No Impairment; Infusions			X				
No Impairment; No Infusions				X			
PRIVATE HOME AVAILABLE							
Needs and Desires Hospice Care; Live-in Caregiver							
Needs and Desires Hospice Care; No Live-in Caregiver							
Severe Impairment; FT Live-in Caregiver; Infusions							
Severe Impairment; FT Live-in Caregiver; No Infusions							
Severe Impairment; No FT Live-in Caregiver; Infusions							
Severe Impairment; No FT Live-in Caregiver; No Infusions							
Moderate Impairment; FT Live-in Caregiver; Infusions							
Moderate Impairment; FT Live-in Caregiver; No Infusions							
Moderate Impairment; PT Live-in Caregiver; Infusions							
Moderate Impairment; PT Live-in Caregiver; No Infusions							
Moderate Impairment; IB Live-in Caregiver; Infusions							
Moderate Impairment; No Live-in Caregiver; No Infusions							
Mild Impairment; Live-in Caregiver; Infusions					X		
Mild Impairment; Live-in Caregiver; No Infusions						X	
Mild Impairment; No Live-in Caregiver; Infusions							
Mild Impairment; No Live-in Caregiver; No Infusions							
No Impairment; Infusions							X
No Impairment; No Infusions							

For the case managers and **service** providers who participated in the site visits, a major mental adjustment was required to switch **from** developing plans of care for individuals to service planning to meet the needs of the entire AIDS/HIV population. The service substitution matrices provided them with a structure to do this, and generated considerable discussion about the actual standards of care in the community and how these compared to the expert panel's recommendations. **Based** upon our experiences in the site visits, **we** believe that one of the most valuable features of the model **will be** the policy-making process that will be required in order to use it and the debates about appropriate care that it will engender.

### III. AIDS/HIV NONACUTE CARE RESOURCE ALLOCATION AND PROJECTION

A major purpose of this project is the development of a software modeling system for planning AIDS/HIV **nonacute** care **services**. The conceptual structure presented in Chapter II is one component of this development process, **Two** other important issues in the development of the **software** modeling system include:

- Determining which **modeling** frameworks would be useful for the planning of **AIDS/HIV nonacute** care
- Integrating the conceptual structure into the modeling frameworks

Although several modeling **frameworks** could be adopted for planning AIDS/HIV **nonacute** care, **MPR** has developed two basic approaches that are **particularly** useful for this purpose. The primary approach, **nonacute** care resource allocation, uses mathematical optimization techniques to allocate constrained **nonacute** care resources to **PWAs** in accordance with **particular** objectives of the planner. The secondary approach, **nonacute** care resource need projection, forecasts the resources required to deliver a certain standard of care to the PWA population. The conceptual structure described in the previous chapter has been integrated into these mathematical modeling frameworks to produce an AIDS/HIV **nonacute** care services projection and optimization **model**. This model has been incorporated into a user-friendly software modeling system

**This** chapter discusses the modeling **frameworks** developed by **MPR**. Section A **discusses** the rationale for the development of the **two** basic modeling approaches. Section B briefly describes the two modeling approaches= **The** corresponding options included in the software modeling system are reviewed in Section **C** **The** optimization methodologies underlying the resource allocation approach is presented in Section D. Section E reviews the particular

assumptions **on** which this resource allocation approach is based and discusses some of the limitations of the software model as a planning **tool**. Conclusions are presented in section F.

#### A RATIONALE FOR THE BASIC MODELING APPROACHES

**HRSA's** Request for Proposal (**RFP**) for the Study of Methodologies for Determining Nonacute Care Needs for Persons with AIDS/HIV Infection included two requirements that were **particularly** important in influencing the direction taken by MPR in the development of the basic **modeling** approaches. Specifically, the **RFP** stated that the **software** model resulting from this project should:

- Focus on **nonacute** care needs; costs should not be explicitly included in the **model**.
- Allow **nonacute** care services to substitute for one another where appropriate.

**In** order to meet the **first** requirement, **MPR** considered the development of a service needs projection model. While such an approach might be helpful to planners who are focusing on medium- or long-range resource needs, it would not incorporate service substitution **possibilities**. In addition, a service needs estimation model would not directly confront what **MPR** staff felt was the most critical issue facing state and local AIDS/HIV service planners, namely resource constraints.

As discussed in Chapter I, many of the communities **affected** by the AIDS epidemic are experiencing serious burdens on their health care delivery systems. Some states and localities are **financially** unable to provide adequate care to their **PWA** populations, as their **health care** budgets have not been **able** to meet **the** needs of their growing AIDS/HIV caseload—a caseload that is increasingly concentrated among the poor, the **uninsured**, and the underinsured. However, low levels of public funding for the provision of HIV **nonacute** care services is only part of the

reason why **nonacute** care **service** resources are in **scarce supply**; in many communities, **sufficient** **nonacute** care resources are just not available to **PWAs**. Provider **unwillingness** to care for **PWAs**, burnout among volunteers and health care personnel, and underdevelopment of **local** **nonacute** care service systems-or the part of such systems used by **PWAs**-are key problems limiting the capacity of local **service** delivery systems to meet the **nonacute** care needs of **PWAs**.

Given the **importance** placed on resource constraints as a planning factor, MPR adopted a resource allocation approach for modeling **AIDS/HIV nonacute** care services. As requested by **HRSA**, the approach was needs-based, in that the methodology was oriented towards evaluating the potential of a **nonacute** care **service** delivery system to meet the needs of the PWA population appropriately. Linkages were **specified** between the patient characteristic groups, service configurations, and services in a manner that allowed services to substitute for each other. Costs were excluded **from** the model, although our experience on the site visits suggests that a model that considers the cost implications of alternative service delivery goals might be a desired enhancement to the model that we have developed.\*'

Although service planners use formal approaches to (1) identify the least restrictive environments for **PWAs**, (2) assess service needs at both clinical and community levels, and (3) examine utilization **patterns** among **PWAs**, to our knowledge there is no analytic framework to help them decide how available resources ought to be allocated. Consequently, resource allocation decisions are often made on piecemeal basis, making it difficult for planners to recognize or **confront** the implicit priorities and assumptions governing who is being served and how they are being **served**. A major benefit of an **AIDS/HIV nonacute** care **resource** allocation model is that it requires planners to be explicit about their **nonacute** care service delivery goals and their conceptions of how care ought to **be** provided

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<sup>11</sup>The final chapter of this report **discusses** this issue in detail.

The development of a software modeling system based on the resource allocation approach results in a highly useful planning **tool**. However, the utility of the modeling system can be extended by including a component that enables users to forecast a community's **AIDS/HIV nonacute** care resource requirements. Not only are the results generated by this approach **useful** for assessing future resource needs, but they also provide a valuable standard for comparing analyses performed using the **resource** allocation approach.

#### B. BASIC MODELING APPROACHES

The primary modeling framework adopted by **MPR** is optimization-based resource allocation. This approach enables planners to serve **PWAs** in a manner that is consistent with their service planning goals, the availability of **nonacute** care **service** resources, and their assumptions regarding appropriate standards of care. A customized mathematical programming problem is generated that represents the critical **nonacute** care relationships existing within the planner's jurisdiction. Essentially, the mathematical programming problem **asks** the following questions:

- How closely can the user's service planning objectives be achieved given (1) the limited availability of each **nonacute** care service, (2) the amount of each **nonacute** care service required by each of service configuration, (3) the range of service configurations that can appropriately meet the needs of each patient characteristic group, and (4) the number of individuals in each patient characteristic group?
- Who gets served and how are they served when the user's **objectives** have been achieved as closely as possible?
- What **resources** are required to meet the user's objectives as closely as possible?

A set of equations included in the mathematical programming problem **specifies** the relationship between each service, service configuration, and patient characteristic group included **in** the model in order to represent the **nonacute** care service delivery system of a particular

community. The software modeling system creates and solves the mathematical programming problem, and presents the user with a set of results designed to answer the above questions.

In addition to the **resource** allocation routines, the modeling system includes a projection methodology, which calculates the amount of each **service needed** to provide a particular pattern of care. For each patient characteristic group, **users** indicate one service configuration for **serving** all of that group's members. The modeling system calculates the **service** resources needed for the PWA population by multiplying the number of **PWAs** in each group by that **configuration's** daily per person service usage rates for each service. **Service** substitution relationships and service availability estimates have no direct role in this approach, although they undoubtedly have a role in the evaluation of the **results**.<sup>12</sup>

### C. MODELING OPTIONS

The resource allocation and resource need projection approaches provide the analytical frameworks for the modeling options included in the software modeling system. These options allow users to:

- Determine unconstrained service needs.
- Maximize the number of people served.
- Serve **PWAs** based on patient characteristic group priorities.

The **first** option is based on the service needs projection approach, while the second two are based on the resource allocation approach

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<sup>12</sup>“Readers interested in our **suggestions** on how the options **could** be used should refer to the User's Guide to the AIDS/HIV Nonacute Care Service Needs Modeling System, which is included as Appendix C

## 1. Unconstrained Service Needs Estimation

**This** option allows the user to calculate the service requirements associated with a particular “placement pattern”, or pattern of care provision. The user designates a **service** configuration for each patient characteristic group. The modeling system then calculates the **resources required** to **serve all PWAs** in the designated **configurations**. The designated service **configurations** might correspond to **users' "ideal"** placements for each group (e.g., the least restrictive environment), or to some alternative set of placements. The modeling system presents the amount of each service used for each group, and the total service amounts used for all groups.

## 2. Maximization of the Number of People Served

This option suggests an allocation of resources that is consistent with the goal of serving the maximum possible number of **PWAs**, given that resources are constrained. Results generated by this option include:

- the number of **PWAs** from each patient characteristic group that are **served**
- the; total number of **PWAs served**
- the amount of each service used
- the number of **PWAs served** in each **service** configuration
- the number of **PWAs** from each patient characteristic group that are **served** in each **configuration**

Much can be learned **from** using this option, but **the goal** which drives the resulting solution may not be one with which some planners would feel comfortable, as this option (1) serves **PWAs** based on how much they require of key constrained services, and (2) places these **PWAs** in the service configurations that require the least amount of these services. In effect, this option



**specifies** implicit priorities for serving those **PWAs requiring** the least **amount** of these services, and for serving them in the least **constrained-resource-intensive** setting.

### 3. Serving Based on Patient Characteristic Group Priorities

**This** option allows users to **serve PWAs** according to **a** user-specified priority ranking assigned to each patient characteristic group. The model attempts to serve members of all **first-** priority-level groups before serving members of any lower- (**e.g.**, second- or third-) priority-level groups. While no more than six **priority levels can** be **specified**, users can base the priority ranking on several criteria. The set of results generated for this option is the same as the set generated for the option that **maximizes** the number of people served.

## D. THE OPTIMIZATION MODEL FORMULATION

Underlying the resource allocation approach is a mathematical optimization model that represents our notion of the HIV **nonacute** care service delivery problem. In this section, we provide an overview of the mathematical model on which the two resource & cation routines are based **First**, an overview of the optimization approach is presented. This is followed by a brief discussion of the modeling “formulation”-the mathematical representation of the **HIV nonacute** care delivery problem.

### 1. Overview of the Approach

The optimization model developed by **MPR** is based on **a** technique **called** linear goal programming. Linear **goal** programming is a special form of linear programming, an approach for solving problems of **a** system having **objectives** and **constraints** that **can** be represented by **linear equations**. The objective is represented by an “objective function” equation which **specifies** a quantity to be **maximized** (or **minimized**), such as profit (or cost). In linear goal programming the objective function **specifies** a goal of the system to be achieved as closely **as** possible. In

addition, a set of constraints—"goal constraints"—must be delineated to facilitate the mathematical representation of the goal in the objective function.

The algorithm used by the software to solve the goal programming model is called the simplex method, which is the most commonly used algorithm for solving linear programming-based problems.<sup>13</sup> Users should be aware that more than one optimal solution usually exists to an optimization model formulations of any **size**. Consequently, because the simplex method is an iterative procedure, it is **possible** that no two solutions generated by the modeling software with the same input data will be identical, although the value of the objective function **will** be the same. In most instances, however, the differences between such solutions will be relative minor.

## **2. The Modeling Formulation**

The modeling formulation is a mathematical representation of the conceptual structure presented in Chapter II, consisting of parameters and equations. In this section, we provide a brief description of the formulation and its inputs.

Parameters are the input data relevant to a particular community, which reflect the "state" of the **nonacute** care delivery system. The parameters include (1) the number of **PWAs** in each patient characteristic group, which is indicative of the current need for **nonacute** care **services**, (2) the number of units of each **service** available, which is indicative of the' present capacity of the **nonacute** care system, and (3) service usage rates, which are indicative of the standards of **care in the community**.

**Three** general types of equations are employed in the formulation:

1. Service availability constraint **equations**

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<sup>13</sup>**Readers** interested in becoming acquainted with the simplex method, linear programming, or goal programming should refer to an introductory operations research textbook, such as Hillier and **Lieberman** (1986) or Winston (1987).

2. Goal constraint equations
3. Objective function equations

The service availability and goal constraint equations together represent the critical **nonacute** care linkage, while the goal constraint equations and the objective function equations together delineate the relationship between the objectives of the planner and the **nonacute** care system. In the following discussion, we first describe the relationship between the service availability and goal constraint equations and the conceptual **framework** presented in Chapter II. We then review how the modeling formulation represents the user's planning goals.

a. Service Availability Constraint Equations

The service availability constraint equations have two major roles in the model:

1. To ensure that the amount of each service used to meet the needs of the PWA population is **less** than or **equal** to the amount of that service available
2. To delineate the relationship between the **services** and service **configurations**

For example, if hospice nursing care **could** only be provided in two ways, ie. by two service configurations, the formulation would require that the total amount of hospice nursing assigned through these two **configurations** would be less than or equal to the total amount of hospice care available.

b.. Goal Constraint Equations

The goal **constraint** equations also have two major roles in the model formulation:

1. To ensure that the number of **PWAs** that are served from a group is less than or equal to the number total number of **PWAs** in that group
2. To delineate the relationship between the patient characteristic groups and the service configurations

Assume for example, that **chemically-dependent PWAs** who are moderately impaired and have a part-time caregiver could be served by three service configurations. This patient characteristic group's goal constraint equation would ensure that the model did not attempt to **serve** more of the **PWAs** than exist in the group. In addition, this equation would **specify** the linkage between the number of **PWAs** in the group and the number of these **PWAs** that are served in each of the three appropriate service configurations.

c. Representation of the Planning Goals

The linear goal programming approach **requires** that users goals be explicitly **defined** and related to the rest of the modeling formulation. The goal constraint equations and the objective function equation are designed for this purpose.

The **two** resource allocation options in the software allow users to (1) maximize the number of PWA served or (2) **serve PWAs** based on patient characteristic group priorities. While these options are distinct, the formulations underlying them are similar. The options differ primarily in how the formulations are implemented and the objective functions within these formulations are specified

Maximizing the number of PWAs who are served. The goal of this approach is to allocate scarce **HIV nonacute** care service **resources** in a manner that serves the most **PWAs** possible.

One way to understand the role of the modeling formulation in addressing this goal is to think of it as the regulator of a "competition among **PWAs** for resources. **PWAs** (or more realistically, their case managers) bid' for placements in any service configuration that will appropriate meet that individual's need. Because the formulation does not consider any preferences among the appropriate service **configurations**, these "bids' are for an arbitrarily chosen appropriate **service** configuration placement. However, since the **service configurations** are really no more than a combination of different **nonacute** care **service** resources, these bids

are actually for amounts of different services. If there are enough units of each service to accept all bids, the **software** reaches a solution in which **all PWAs** are served. Otherwise, the formulation requires the model to make some choices on a competitive basis. Some bids are accepted and **others** are rejected, based on how effectively the critically constrained resources are conserved. However, when a bid is rejected, the formulation requires the PWA to submit another bid for a slot in a different appropriate configuration. If this new bid saves more of the key resources than the bids accepted earlier, the model accepts it and rejects the most inefficient of the previously accepted **bids**. **Otherwise**, this new bid is rejected. This process continues until **all** of the losers" have had the opportunity to bid for a slot in **all** of their appropriate configurations.

**Serving PWAs based on group priorities.** The application of this option requires planners to specify a priority ranking for each patient characteristic group that reflects their service planning goals. The software modeling system then generates and solves a multistage modeling formulation.

**This process** begins with the creation of a customized mathematical model which attempts to **maximize** the **number** of "first-priority **PWAs**" that are **served**. Once this model is solved, another, nearly identical mathematical model is generated which attempts to maximize the number of "second-priority **PWAs**" that are served while simultaneously ensuring that the maximum number of individuals from the first priority level groups are served. Successive mathematical models are generated and solved until the number of **specified** priority levels have been exhausted. The solution that results from this multistage modeling process will be consistent with the priority ranking **specified** by the user.

The characterization used for the other **resource allocation** option applies here, although in an extended form. The first-stage model conducts the "competition" **described** above, but only among members of the first priority level groups. Once the bidding process is over, the software

modeling system records the number of **PWAs** who **are** served and prepares the second-round **model**.

The bidding process is conducted again, and members of the **first** and second priority level groups participate - but the rules are slightly different. Despite the resource savings that could result, the formulation mandates that the number of top priority **PWAs served** in this round be **equal** to the number that were **served** in the first round; however, there are no requirements **concerning** who among them will be **served** or **how they will be served**. Consequently, the formulation, while mandating the number of top priority bids, accepts those top priority bids that allow the maximum number of second priority **PWAs** to be **served**. This same prioritized-bidding process continues in each round until the **final-round** bidding process is completed. The allocation of resources that result **will** be consistent with the priorities designated by the users.

#### **E. ASSUMPTIONS AND LIMITATIONS**

The usefulness of the **two** resource allocation options developed by MPR depend to a great extent on the accuracy of their underlying modeling formulations. These formulations embody many assumptions employed by our conceptual approach. Most of these assumptions have been discussed elsewhere in this report or in Bilheimer, **Phillips**, and **Asher (1990)**.

**In this section, we review** (1) those assumptions that have important **implications** for the resource allocation options included in the software modeling system, and (2) some of the limitations of the modeling system as a planning **tool**.

## 1. Assumptions

The methodological approach that we have used is based on **key** assumptions related to one or more of the components of the conceptual structure of the model-patient characteristic groups, **services**, service configurations, and service usage rates-or their **linkages**. These assumptions include the **following**:

- The members of a patient characteristic groups must be homogeneous in their **nonacute** care needs. An important issue is the extent to which the characteristics that determine **nonacute** care needs are included in MPR's patient characteristic group definitions. If key characteristics have been omitted, the groups will not be **homogenous** in their **nonacute** care needs. In this case, service **configurations** that are designated as appropriate for a particular group may only be appropriate for some group members. As a result, the placement and resource allocation patterns generated by the software modeling system not only will be inconsistent with the optimal achievement of the user's goal, but they may **also** be incompatible with appropriate standards of care.
- Available service units must be homogeneous in their ability to provide **nonacute care**. Just as all **PWAs** within a patient characteristic group are assumed to have the same **nonacute** care needs, service **categories** must be defined precisely enough so that all units of a service are considered to be identical. Each unit of a service is considered to be equally productive and equally accessible to all **PWAs** requiring that **service**.<sup>14</sup>
- All services that affect where some **PWAs** are placed, or whether they are placed, must be included in the model. The comprehensiveness of the services included in the model is an important issue. Many services were excluded from our list, and we expect that planners would also exclude most of these services. We believe that these services, while an important part of the care received by **PWAs**, are not critical in determining how-or whether-a **PWA** receives care. However, if there are services omitted from the model which are critical in this respect and limited in availability, the solutions generated by the software may have little relation to either an advisable planning approach or to the service delivery capacity of the **community** under examination.

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<sup>14</sup>An important exception is service-population-specific services. Users can designate any service to be provided separately to each **service** population. Separately service availability estimates are provided for each service population, and separate service availability equations are specified for each **service** population.

- **All of the major ways in which nonacute care is provided are represented by a service configuration included in the model.** Realistic service substitution linkages cannot be represented unless all of the important “bundles” of services that provide a day of care to PWAs are **Specified**
- **The service availability estimates must correspond to the PWA population under examination.** The patient characteristic group members must be **defined** as some population of PWAs needing **nonacute** care, and the units of each service available must be **defined** as those **service** units available to this population of PWAs. Because many of **the** services included in the software are also used by **other** ill persons, specifying estimates of the number of service units available **exclusively** to **PWAs**, or a selected population of **PWAs**, would be extremely difficult for users. Nonetheless, we believe **that this is necessary**.
- **Each parameter included in the model formulation is known with certainty.** The goal programming model treats the patient characteristic groups, **the** service availability estimates, and the service usage rate estimates as fixed constants, the value of which is known with certainty. While this assumption is clearly false, user can evaluate how sensitive **model** solutions are to changes in the parameters.

## 2 Limitations

Although the modeling system provides a valuable framework for service planning, there are some **limitations** associated with it. These limitations include:

- **The narrow range of modeling options available.** The software allows **users** to (1) project the service needs associated with a particular standard of care, (2) determine an allocation of resources that is consistent with the goal of **maximizing** the number of **PWAs** that are served, and (3) determine an allocation of resources that is consistent with serving **PWAs** based on a group priorities. While some planning criteria can be represented by one of these three options, we expect that users may be most interested in options that allow them to **specify** other priorities. For instance, a planner might be interested in serving **PWAs** based on a ranking of each group's appropriate **service configurations**, or serving **PWAs** based on **both** service configuration and group priority **rankings**.
- **The lack of a role for service costs.** The inclusion of a cost component in the model was beyond the scope of this project. However, we believe that the inclusion of **service** costs inclusion could substantially broaden the role of the modeling system as a policy planning tool by allowing



**users to answer** a greater variety of key planning questions. This is discussed in greater detail in Chapter VL

**The trade-off between the richness and the parsimony of the approach.** The **conceptual** structure on which the approach is based defines both patient characteristic groups and **service** configurations in a **very** detailed manner. As a **result**, the key **nonacute care** relationships can be represented. Unfortunately, this **structure**, which is essential for modeling service substitution, **makes** the model somewhat complex, and places heavy data demands on **users**.

#### D. CONCLUSIONS

The software **model** developed **MPR** integrates the conceptual framework and the three **modeling** options into a promising **tool** for **AIDS/HIV nonacute care service** planning. These options (1) forecast **nonacute care needs**, (2) **maximize** the **number** of **PWAs** that can be **served**, and (3) **serve PWAs** based on a priority **ranking** they assign to each group. These options **allow** users to **examine** their **AIDS/HIV nonacute care delivery systems** from a number of angles by answering questions such **as**:

- Who gets **served**, and how are they served, when a **particular** goal is specified?
- How **should resources** be allocated to meet this goal?
- What are the implications of changes in (a) the **number** of **PWAs** requiring care, or (b) the resources available to meet **nonacute care service** needs?

Currently, optimization-based approaches are **not** widely used to plan **nonacute care services** for **PWAs** or other **chronically ill populations**. However, we believe that **these** types of models are potentially **powerful** tools for **addressing** important health policy questions.

#### IV. THE **MICROCOMPUTER** MODEL FOR PLANNING AIDS/HIV **NONACUTE** CARE SERVICES

The previous chapters review our conceptual approach to planning the allocation of AIDS/HIV **nonacute** care resources and introduce the concepts of service populations, patient characteristic groups, service **configurations**, **service** substitutions, and **optimization**. In **this** chapter, we describe the microcomputer-based tool that we have developed to assist policy-makers and planners in applying these concepts to real-world situations. **First**, the structure of the software modeling system is discussed. This **is** followed by a review of the software implementation. The chapter concludes with a discussion of potential modifications to the modeling **software**, suggested by field test participants to facilitate use of the modeling system

##### **A.** STRUCTURE OF THE SOFTWARE MODELING SYSTEM

The conceptual approach, **described** in earlier chapters, suggests that **the** software modeling system should **allow** the user **to**:

- Specify the service populations, patient characteristic groups, services, and service **configurations**.
- Provide (1) prevalence estimates for each **service** population/patient characteristic group, and (2) estimates of the amount of each service available.
- Define combinations of services as service **configurations**.
- **Specify** appropriate service configurations for **different** patient characteristic groups in the service substitution matrices.
- Establish priorities for **serving PWAs** in **different** service configurations.
- Gauge the impact of alternative **service** delivery goals under **resource** constraints, through the implementation of an optimization algorithm\_

The structure of **MPR's** software system mirrors these **requirements**, with the following modules that address each basic requirement:

- **Parameter Labels.** This module allows the user to modify the lists of services and service configurations that are included in the model as defaults. The modeling system has two service populations, which can be labeled by the user, but the number of service populations cannot be increased- In addition, the patient characteristic groups included in the model are fixed. These two restrictions result from the conceptual structure of the model.
- **Prevalence/Service Availability.** This module allows the user to provide service population/patient characteristic group prevalence estimates and estimates of the amount of each service that is available.
- **Service Configurations.** This module allows the users to define service configurations and to designate appropriate service configurations in the service substitution matrix.
- **Priority Designation.** This module allows the user to designate the "ideal" service configuration for each service population/patient characteristic group. The module may also be used to assign a service priority ranking to each service population/patient characteristic group.
- **Resource Allocation.** This module allows the user to specify service planning objectives. Options include (1) serving PWAs in each patient characteristic group in their "ideal" configuration assuming no resource constraints, (2) serving PWAs in a manner which maximizes the number of people served, given the resource constraints, and (3) serving PWAs according to priorities placed upon different patient characteristic groups, given resource constraints.
- **Allocation Results.** This module allows the user to review the results of the allocation. The ability to print the results and/or store the results in a computer file is also provided
- **Maintenance.** This module allows the user to save model settings or retrieve previous or default settings. This promotes the use of the model for sensitivity analyses and guards against data loss resulting from computer hardware failures.

## B. SOFTWARE IMPLEMENTATION

In selecting the software package to be used for the modeling system, MPR first identified a set of performance requirements and selection constraints. Software packages which satisfied these requirements and constraints were evaluated and ranked, and a software package was then selected. The evaluation and selection process is reviewed in this section. In addition, an issue

raised during the evaluation concerned requirements that users should be able to **customize** to model in order to satisfy their **own needs**. This issue is also addressed in detail below.

1. Performance Requirements and Selection Constraints

The software **selected** for the system needed to satisfy the following basic **criteria**:

- a. The software must meet the **processing and computational requirements** of the system.

Since the target population for the system is the novice computer user, the system needs to employ a menu-oriented user interface. **The** system is required to perform several numeric calculations on arrays in order to **produce** estimates of service needs. Therefore, the software selected must simultaneously support the development of menus and allow for number-intensive processing. Software packages such as Lotus provide a “user-friendly” interface but are cumbersome and slow in processing arrays. Procedural languages such as FORTRAN are efficient at processing arrays of numeric data but are less **flexible** with screen I/O processing. The dBase dialects **such as** Fox Base and **Clipper** are procedural languages with relatively efficient array processing and screen **I/O** capabilities.

- b. The system must be **resistent** to accidental changes or modifications which would result in estimation errors or unsuccessful operation of the model.

Models based on spreadsheets or interpreted languages may be easily modified by **non**-programmers. A model consisting only of executable code is more secure. Modifications of these systems require more sophisticated programming expertise

- c. The software must **operate** on the intended hardware with the desired **operating system**.

After consulting with **HRSA** and several states, MPR determined that the system should operate on an IBM PC/XT/AT or clone microcomputer running PC DOS or MS DOS. **This**

hardware/operating system platform is the most common on the state level and offers the largest base of packaged **software** products and tools from which to select MPR feels that the system should be able to operate on a standard **PC/XT** containing a hard disk and **640K** of memory. Software requiring *the use* of more sophisticated or faster **processors** and expanded or extended memory will place **unnecessary** restrictions on the use of the software system. This configuration is identical to that required for the **PRODAS** system used by the states to collect **AIDS** data for the Centers for Disease **Control**.

- d. Users need to be able to customize the **system** to their individual needs.

MPR felt that the ability to customize a system such as the service needs model is more a function of the system design than the **software** selected for the model's development. The implemented model design provides for substantial customizing while maintaining the *overall* integrity of the system. A detailed discussion of this issue is presented below.

- e. The use of the **modeling system** should not require the purchase of additional software or hardware.

Spreadsheet-based modeling system would require each user to obtain a copy of Lotus or a similar package. Other packages require payments of royalties. Other software packages would generate an executable, "stand-alone" modeling system which would not require the purchase of additional software or payments of royalties.

- f. The system must satisfy any **HRSA-specific** software standards.

Detailed software development standards apparently do not exist at **HRSA**. Current microcomputer-based applications utilize popular software packages such as Lotus, **dBASE**, Fox Base, and Clipper. **HRSA** does not appear to have **substantially** more experience in using a particular package or language.

- g. The **system** should utilize readily-available software with a large user base.

Such products typically enjoy superior vendor support. **This** is particularly important during the development stages. In addition, by virtue of their popularity, more programmers are likely to be familiar with the package, thus simplifying maintenance and future enhancements.

After analyzing these requirements, MPR concluded that the desired software for developing the model **should:**

- Operate **on an IBM PC/XT/AT** under MS DOS (hard disk, **640K**).
- Produce **executable** code which could be distributed freely without requiring additional software or royalty payments.
- Provide for efficient screen **I/O** and numeric processing.
- Be readily available and commonly used.

## 2 Selected Software

The **software** packages satisfying the above criteria are Fox **Base** and Clipper. The products are direct competitors and have similar features. Prices are also similar. The most **significant** difference is that Clipper supports an unlimited number of fields per record. **Clipper** also produces standalone executable **files** while Fox Base requires the use of a relatively large run-time module. The Fox Base run-time module **also** has a somewhat restrictive licensing agreement. Based on these factors, MPR selected Clipper as the software package to be used for the user **interface**.

**Rather than** designing and **implementing** an **optimization algorithm** from scratch, MPR obtained and modified Stanford University's MINOS program. MINOS is a large-scale optimization system for the solution of linear and non-linear programs. Development of MINOS **was sponsored by the** U.S. Department of Energy, the National Science Foundation, the U.S.

Army Research **Office**, and the Office of Naval **Research**. **MPR** converted portions of the **MINOS** system to operate on an microcomputer.

### 3. User Modifications

An issue of particular importance to HRSA was the need to allow users to **modify** the software easily. The **structure** of ~~the~~ implemented system largely **satisfies** this requirement. The system consists of parameter labels, parameter values, designation assumptions, algorithms and reports. Some of the parameter labels can be modified by the user, but the patient characteristic groups are currently **fixed**. The parameter values and the designation assumptions are **all provided** by the user, although MPR has provided initial default assumptions on appropriate service configurations in the service substitution matrices.

The parameters and assumptions are manipulated by a series of algorithms, and a set of service need estimates are generated. A set of standard reports are produced from the estimates generated by the algorithms. The manner in which the assumptions, parameters, and algorithms are tied together **is** determined by the structure of the system. Users can alter the parameters and assumptions, but they may not alter the structure of the system or **modify** the algorithms. To alter the structure of the system would require the use of purchased software and programming expertise. Thus, for example, users will be able to vary the prevalence estimates by patient characteristic group, the service availability estimates, and the designation of appropriate service configurations, but they **will** not be able to modify the algorithm used to allocate resources subject to service **availability** constraints.

### 4. Proposed Modifications to the Current Software

When we **field-tested** the modeling system, participants all commented on the **user-**friendliness of the **software**, but pointed out several modifications that would facilitate model use. **Some** of the issues that arose during the **first** site visit in New Mexico were addressed

immediately, and the **modifications** were in place for the **Palm Beach County** and **Chicago** site visits. Other proposed suggestions include the following

- **Totals in summary tables.** In the field test version of the model, the majority of the summary tables did not include totals. The addition of totals in both input and output summary tables would greatly assist users. This change has been implemented in the **final** version of the modeling system.
- **Input data tables.** Users would like to be able to obtain print-outs of the input data tables, in order to have the most **recent** version available as they review the results.
- **Flowchart of submodules.** The modeling system has numerous modules and submodules. Including a more detailed flowchart of **all** the **submodules** in the documentation would be **helpful**.
- **Example in user manual.** A detailed case study, that walks the user through all the steps in using the modeling system, would be **helpful**.
- **Inclusion of decimal amounts in service availability estimates.** Currently, the service availability estimates keyed in by the user can only include whole numbers. At **one** of the site visits, decimal amounts were **needed**.

In addition to these changes designed to enhance user-friendliness, site visit participants wanted more flexibility to adapt the number of service populations and patient characteristic groups to meet their needs. Chicago, for example, would like to use three service populations rather than two, and to reduce the number of patient characteristic groups. Not only would this require significant programming modifications, but also extensive user documentation would be necessary in order for users to understand how they were changing the conceptual structure of the model and the implications of this.



## V. USING **THE** MODEL AS A **POLICY** TOOL: A **CASE** STUDY

Previous chapters describe the conceptual **structure** of the **AIDS/HIV nonacute** care services modeling **system**, the projection and resource allocation modeling **frameworks**, and the **microcomputer-based software model**, which **operationalizes** these concepts. In this chapter, the use of the modeling system as a policy tool is demonstrated through the use of a **hypothetical** case study. The modeling system in its entirety is large and **complex**, and produces extensive detailed output. In this case study, however, we will focus on **only a** portion of the system's output, in order to highlight some important features of **the** model for policy-makers and planners.

The first step in the case study is to **describe** the service population/patient characteristic group prevalence estimates. These prevalence estimates are then used **in** four different scenarios: (1) estimating the **resources** needs to serve all **PWAs** in their ideal service **configurations**; (2) **maximizing** the number of people served, when resources are **tightly** constrained; (3) **maximizing** the number of people served, when some resources are **less** tightly constrained; and (4) serving based on a priority **ranking** of patient characteristic groups, with the same **level** of resources as in the previous scenario. **We will** examine who gets served and who does not get served under these different scenarios, and the variations in the services that are used.

### A. **PREVALENCE ESTIMATES**

In this hypothetical example, we **assume** that we are planning AIDS/HIV **nonacute** care services in an urban community with **450-500** living **PWAs**.<sup>15</sup> For planning **purposes**, two adult PWA **service** populations are **used**: chemically dependent adults, who **constitute** approximately

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<sup>15</sup>A point estimate of 476 living **PWAs** is assumed for the planning period under consideration.

20 percent of the adult PWA population, and other adults. In addition, we assume that patient characteristic group estimates can be made for each service population.

Table V.1 shows the service population/patient characteristic group prevalence estimates to be used in the case study. An important point to note is that these prevalence estimates include only a fraction of the patient characteristic groups **in the model**. This, we believe, reflects reality; in many communities some of the patient characteristic groups will be null sets. In addition, we have assumed that **a significantly lower percentage of chemically-dependent** adults have private homes available than other adults\_

## B. SERVING **PWAs** IN IDEAL SERVICE CONFIGURATIONS

To estimate the resources required to serve all **PWAs** in their ideal service configurations, users must first specify the ideal configuration for each service population/patient characteristic **group**. This is illustrated in Table **V.2**, which shows the service configurations **that** we selected. Our “ideal” choices had a strong home- and community-based service orientation. In addition, we assumed that, among persons being served in home- and community-based settings, those who were moderately or severely impaired would receive standard nursing and infusion therapy at home, while mildly impaired people would receive these services in an outpatient setting.

The amounts of each service needed per day to serve **PWAs** in these selected service configurations are shown in Table V3. All service providers are assumed to **serve** both service populations, except for attendant care which is assumed to be a **service-population-specific** service. These aggregate service amounts reflect the level of each **service** that is assumed in each of the service configurations, which are the default values included in the **model**. (For details of these default values, see Appendices B and **C**). When we field-tested the model, participants in **all** three sites were generally surprised by the magnitude of the service amounts shown in this table. The large amounts of attendant **care**, home infusion therapy, and transportation needed

TABLE V.1

PREVALENCE ESTIMATES BY SERVICE  
POPULATION/PATENT CHARACTERISTIC GROUP

Service Population/Patient Characteristic Group	Estimated Prevalence
<b>I. CHEMICALLY-DEPENDENT ADULTS</b>	
<u>No Private Home Available</u>	
Severely <b>Impaired</b> ; No Full-time Live-In <b>Caregiver</b> ; Infusions	<b>40</b>
Moderately <b>Impaired</b> ; No Live-in <b>Caregiver</b> ; Infusions	18
Moderately <b>Impaired</b> ; No Live-in <b>Caregiver</b> ; No Infusions	6
Mildly Impaired; Live-in <b>Caregiver</b> ; Infusions	3
Mildly Impaired; <b>Live-in Caregiver</b> ; No Infusions	7
Mildly Impair&, No Live-in <b>Caregiver</b> ; Infusions	3
Mildly <b>Impaired</b> ; No Live-in <b>Caregiver</b> ; No Infusions	7
<u>Private Home Available</u>	
Moderately Impaired; Full-time <b>Live-in Caregiver</b> ; Infusions	12
<b>TOTAL CHEMICALLY-DEPENDENT ADULTS</b>	<b>96</b>
<b>L. OTHER ADULTS</b>	
Needs <b>Aggressive Skilled Care</b>	<b>10</b>
Needs <b>Skilled</b> Care Frequently	10
<u>No Private Home Available</u>	
Severely Impaired; Full-time Live-in <b>Caregiver</b> ; Infusions	20
<u>Private Home Available</u>	
Severely <b>Impaired</b> ; Full-time Live-In, Caregiver Infusions	20
Moderately <b>Impaired</b> ; Full-time <b>Live-in Caregiver</b> ; Infusions	<b>60</b>
Moderately Impaired, No Live-in <b>Caregiver</b> ; Infusions	90
<b>Moderately Impaired</b> ; No Live-in <b>Caregiver</b> ; No Infusions	30
Mildly <b>Impaired</b> ; Live-in <b>Caregiver</b> ; Infusions	<b>16</b>
Mildly <b>Impaired</b> ; <b>Live-in Caregiver</b> ; No Infusions	<b>40</b>
<b>Mildly</b> Impair& No Live-in <b>Caregiver</b> ; Infusions	24
Mildly Impaired; No Live-in <b>Caregiver</b> ; No Infusions	<b>60</b>
<b>TOTAL OTHER ADULTS</b>	380
<b>TOTAL PREVALENCE</b>	476

Service Population/  
Characteristic Group

Service Configuration

L CHEMICALLY DEPENDENT ADULTS

No Private Home Available

Severely **Impaired**; NO Full-the **Live-In** Caregiver;  
**Infusions**

Rehabilitative Skilled Care Facility

Moderately Impaired; NO **Live-In Caregiver**; Infusions

Moderate Attendant **Care** Facility; Home Standard Nursing; Home **Infusions**;  
Drug **Treatment**

Moderately Impaired; NO **Live-In Caregiver**; No  
**Infusions**

Moderate Attendant Care **Facility**; Home Standard **Nursing**; Drug **Treatment**

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Mildly Impaired; **Live-In Caregiver**; **Infusions**

Housing; Transportation; Case Management; Outpatient Standard Nursing;  
Outpatient infusions

**Mildly Impaired**; **Live-In Caregiver**; NO **Infusions**

Housing; **Transportation**; **Case** Management; **Outpatient Standard Nursing**;  
Drug **Treatment**

**Mildly Impaired**; NO **Live-In Caregiver**; **Infusions**

Housing; Minimal Attendant Care; **Transportation**; Case Management;  
Outpatient Standard Nursing; Outpatient **Infusions**; Drug **Treatment**

**Mildly Impaired**; NO **Live-In Caregiver**; NO **Infusions**

Housing; Minimal Attendant Care; **Transportation**; Case Management;  
Outpatient Standard Nursing; Drug **Treatment**

Private Home Available

Moderately Impaired; Full-time **Live-In Caregiver**;  
Infusions

**Minimal** Attendant Care; **Transportation**; **Case** Management; Home Standard  
Nursing; Home Infusions; Drug **Treatment**

IL oTI-II3zADuL1-s

Needs Aggressive Skilled **Care**  
Needs **Skilled** Care **Frequently**

Rehabilitative **Skilled Care** Facility  
**Extensive** Skilled **Care** Facility

Service Population/ Characteristic Group	Service Configuration
<u>No Private Home Available</u>	
Severely Impaired; Full-time <b>Live-in Caregiver; Infusions</b>	<b>Extensive Skilled Care Facility</b>
<u>Private Home Available</u>	
Severely Impaired; Full-time <b>Live-in Caregiver; Infusions</b>	Substantial Attendant Care; <b>Transportation; Case Management; Home Standard Nursing; Home Infusions</b>
Moderately <b>Impaired; Full-time Live-in Caregiver; Infusions</b>	Minimal Attendant Care; <b>Transportation; Case Management; Home Standard Nursing; Home Infusions</b>
Moderately <b>Impaired; No Live-in Caregiver; Infusions</b>	Moderate Attendant <b>Care; Transportation; Case Management; Home Standard Nursing; Home Infusions</b>
<b>Moderately Impaired; No Live-in Caregiver; No Infusions</b>	Moderate Attendant <b>Care; Transportation; Case Management; Home Standard Nursing;</b>
Mildly Impaired; <b>Live-in Caregiver; Infusions</b>	Transportation; <b>Case Management; Outpatient Standard Nursing; Outpatient Infusions</b>
Mildly Impaired; <b>Live-in Caregiver; No Infusions</b>	<b>Transportation; Case Management; Outpatient Standard Nursing</b>
Mildly <b>Impaired; No Live-in Caregiver; Infusions</b>	Minimal Attendant Care; <b>Transportation; Case Management; Outpatient Standard Nursing; Outpatient Infusions</b>
Mildly Impaired; No <b>Live-in Caregiver; No Infusions</b>	Minimal Attendant <b>Care; Transportation; Case Management; Outpatient Standard Nursing</b>

TABLE V3  
RESOURCES NEEDED TO SERVE ALL PWAS IN IDEAL CON-FIGURATIONS

SERVICE	UNIT OF SERVICE	AMOUNT PER DAY
<b>Rehabilitative</b> Skilled Care Facility	<b>Beds</b>	<b>50</b>
Extensive Skilled Care Facility	<b>Beds</b>	30
Moderate Attendant <b>Care Residence</b>	<b>Beds</b>	<b>24</b>
H o u s i n g	Slots	36
Home Infusion Therapy	Slots	200
Outpatient Infusion Therapy	Slots	<b>46</b>
Home Standard Nursing	Hours	74
Outpatient Standard Nursing	Hours	52
Attendant Care		
Chemicallydependent Adults	Hours	31
Other Adults	Hours	597
Case Management	Hours	24
Drug Treatment ~	Slots	30
Transportation	Round Trips	105

are particularly startling to **AIDS/HIV service** planners. Note, however, that home infusion services are based upon one treatment per day, with no self-administration (or administration by an informal caregiver). Transportation needs, too, are assumed to be met entirely by an outside source.

### **C. MAXIMIZING THE NUMBER OF PEOPLE SERVED (I)**

In this scenario, we consider the implications of **tight restrictions** on the supplies of most of the **services** needed to **serve PWAs**. Given **scarce** resources, **we wish to maximize** the number of people served, with no priorities for serving particular patient characteristic groups first. **The** appropriate service configurations for each patient characteristic group correspond to those shown in the service substitution matrix in Table IL!!.

**Service** availability assumptions are shown in Table V.4. As can be seen, most services are assumed to be quite tightly constrained, when compared to the amounts needed to serve **PWAs** in ideal configurations. Residential care facilities are not available at all, and the hospital is now used as an appropriate service alternative for some **PWAs**. No service availability amounts are shown for case management or **drug** treatment, **since** the availability of these two **services** is not assumed to **affect** placement. Rather, the model estimates the total amounts needed of these services, given the placements that result **from** the other constrained resources.

In addition to the service amounts available, Table V.4 shows the amount of each service that is **actually** used, under the **maximizing** the number of people served scenario. At first these results seem surprising, since, even though very limited amounts are available, some **services** are not used. In particular, none of the outpatient standard nursing and infusion nursing **services** are used at **all**. These results reflect the fact that other **services** are so tightly constrained, that the use of **service** configurations that employ outpatient services is not **feasible**. A clue to the

TABLE V.4  
RESOURCES USED TO MAXIMIZE THE NUMBER OF PEOPLE  
SERVED, WITH CON- RESOURCES (I)

SERVICE	UNIT OF SERVICE	AMOUNT OF SERVICE AVAILABLE PER DAY	AMOUNT OF SERVICE USED
Hospital	<b>Beds</b>	<b>30</b>	<b>30</b>
Rehabilitative <b>Skilled</b> Care Facility	<b>Beds</b>	10	10
Extensive <b>Skilled</b> Care Facility	<b>Beds</b>	<b>20</b>	<b>20</b>
Housing	Slots	<b>20</b>	20
Home Infusion Therapy	Slots	<b>40</b>	40
Outpatient Infusion <b>Therapy</b>	Slots	<b>40</b>	0
Home Standard Nursing	Hours	40	31
Outpatient Standard Nursing	Hours	<b>40</b>	0
<b>Attendant Care</b>			
Chemicallydependent Adults	Hours	30	30
Other Adults	Hours	60	60
<b>Case</b> Management	Hours	•	8
Drug Treatment	Slots	•	16
<b>Transportation</b>	Round Trips	10	10

\*The amounts of these two **services** are not entered into the model as **service** availability **constraints**. Rather, **the** model estimates the amounts of these two **services** needed to support the resulting placement pattern.



problem lies in the relatively small amounts of transportation services and attendant care for other adults that are available.

The actual numbers of people in each service population/patient characteristic group who are served under this scenario can be seen in Table V.5. One-third of the total PWA population is served, with an approximately proportional distribution between chemically dependent adults and other adults. When we examine the distribution by patient characteristic group, however, we find that the placement pattern is biased towards the two ends of the severity spectrum. In this scenario, since we are maximizing the number of people served, the home and community-based services that are available will be used by those with the lowest levels of need first, because the greatest number of people can be served this way. Since these services are tightly constrained, no severely impaired people are served in home- and community-based service configurations. At the other end of the severity spectrum, institutional services are only designated as appropriate service options for all severely impaired PWAs and for some moderately impaired PWAs. (Extensive skilled care facilities are assumed to be appropriate placements for moderately impaired PWAs needing infusion therapy.) Consequently, the institutional placements are used by the more severely impaired characteristic groups. However, because institutional placements are tightly constrained, a significant percentage of severely impaired people are not served. (This is compounded by the fact that some moderately impaired people are also competing for these placements.)

#### D. MAXIMIZING THE NUMBER OF PEOPLE SERVED (II)

In this scenario, the amounts of some of the more tightly constrained resources-housing, attendant care for non-chemically dependent adults, and transportation-are increased. This is illustrated in Table V.6, which also shows the amounts of each service used when the number of

TABLE V.5  
PERSONS SERVED WHEN MAXIMIZING THE  
NUMBER OF PEOPLE SERVED, WITH CONSTRAINED RESOURCES (1)

<u>Service Population/Patient Characteristic Group</u>		Number Served	Number Unserved
L	CHEMICALLY-DEPENDENT ADULTS		
	<u>No Private Home Available</u>		
	Severely Impaired; No Full-time <b>Live-In Caregiver</b> ; Infusions	0	40
	Moderately Impaired; No <b>Live-in Caregiver</b> ; Infusions	0	18
	Moderately Impaired; No <b>Live-in Caregiver</b> ; No Infusions	4	2
	Mildly Impaired; <b>Live-in Caregiver</b> ; infusions	3	0
	Mildly Impaired; <b>Live-in Caregiver</b> ; No Infusions	7	0
	Mildly Impaired; No <b>Live-in Caregiver</b> ; Infusions	2	1
	Mildly Impaired; No <b>Live-in Caregiver</b> ; No Infusions	2	5
	<u>Private Home Available</u>		
	Moderately Impaired; <b>Full-time Live-in Caregiver</b> ; Infusions	12	0
	TOTAL CHEMICALLY-DEPENDENT ADULTS	30	66
IL	OTHER ADULTS		
	Needs Aggressive <b>Skilled Care</b>	0	10
	Needs Skilled Care Frequently	10	0
	<u>No Private Home Available</u>		
	Severely Impaired; <b>Full-time Live-in Caregiver</b> ; Infusions	16	4
	<u>Private Home Available</u>		
	Severely <b>Impaired</b> ; Full-time <b>Live-In</b> ; Caregiver Infusions	20	0
	Moderately Impaired; Full-time <b>Live-in Caregiver</b> ; Infusions	0	60
	Moderately Impaired; No <b>Live-in Caregiver</b> ; Infusions	20	70
	Moderately Impaired; No <b>Live-in Caregiver</b> ; No Infusions	0	30
	Mildly Impaired; <b>Live-in Caregiver</b> ; Infusions	16	0
	Mildly Impaired; <b>Live-in Caregiver</b> ; No Infusions	40	0
	Mildly Impaired; No <b>Live-in Caregiver</b> ; Infusions	0	24
	Mildly <b>Impaired</b> ; No <b>Live-in Caregiver</b> ; No Infusions	8	52
	TOTAL OTHER ADULTS	130	250
	TOTAL	160	316

TABLE V.6  
RESOURCES USED **TO MAXIMIZE** NUMBER OF PEOPLE SERVED  
WITH CON STRAINED RESOURCES **(II)**

<b>Service</b>	<b>unit Of service</b>	<b>Amount Of Service Available Per Day</b>	<b>Increase in Amount of Ser-vice Available from Maximizing Number Served (I)</b>	<b>Amount Of Service used Per Day</b>	<b>Increase in Amount of Ser-vice used horn Maximizing Number Served (I)</b>
<b>Hospital</b>	<b>Beds</b>	30	0	30	0
Rehabilitative Skilled <b>Care Facility</b>	Beds	10	0	10	0
<b>Extensive Skilled Care</b> Facility	<b>Beds</b>	20	0	20	0
<b>Housing</b>	<b>Slots</b>	<b>40</b>	20	22	2
79 Home Infusion Nursing	<b>Slots</b>	<b>40</b>	0	<b>40</b>	0
Outpatient Infusion <b>Nursing</b>	Slots	<b>40</b>	0	6	6
Home Standard Nursing	Hours	<b>40</b>	0	<b>40</b>	9
Outpatient Standard Nursing	Hours	<b>40</b>	0	7	<b>7</b>
Attendant <b>Care</b>					
<b>Chemically-dependent</b> Adults	Hours	30	0	30	0
Other <b>Adults</b>	Hours	<b>80</b>	20	80	20
<b>Case Management</b>	<b>Slots</b>	<b>*</b>	<b>*</b>	<b>11</b>	<b>3</b>
Drug <b>Treatment</b>	Slots	<b>*</b>	<b>*</b>	17	1
<b>Transportation</b>	Round <b>Trips</b>	<b>30</b>	20	24	14

\*The amounts of these **two services** are not entered into the model as **service** availability **constraints**. Rather, the model estimates the amounts of these **two services** needed to support the resulting placement pattern.

people served is **maximized**. All of the additional attendant care available is used, as is a significant amount of the additional transportation, but only a **small** amount of the additional housing is **used**. In addition, some of the other home- and community-based **services, which** were unused in the previous scenario, **are** now used..

The fact that not **all** of the additional resources are used, **illustrates** the important point that the critical bottlenecks in **serving** people change as the relative availability of different services changes. **For** example, the supply of housing and transportation now appears to be **plentiful**. What this **really** means, **however**, is that **additional** amounts of these **services** would not allow any more people to be **served**, because other critical **services** are so tightly constrained. Table V.6 suggests that the critical bottleneck in serving people at home or in housing is attendant care. **If** attendant care availability increased **significantly**, housing and transportation, or other services, might again become critical bottlenecks. The model output actually provides the user with information to indicate which **services** are currently causing **bottlenecks**.<sup>16</sup> We have not included these data in the table, however, because they are difficult to interpret and to use them effectively requires considerable experience with the model.

The changes in the number of people **served** in different patient characteristic groups, in comparison to the first scenario, are shown in Table V.7. These figures must be interpreted carefully, since not **all** of the changes in numbers served are related to the expanded service availability. Specifically, the **small** positive and negative changes in the numbers of severely and moderately impaired people **served** represent arbitrary shifts in the **allocation** of institutional placements, since the modeling system has **been** given no instructions to prefer one **equally** resource-intensive patient characteristic group to another. Thus, the net change in the number

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<sup>16</sup>This numerical information, which **is** known as the "**marginal impact**" information is discussed in the User's Guide for the modeling system, included as Appendix C.

TABLE V.7

PERSONS SERVED WHEN MAXIMIZING THE  
NUMBER OF PEOPLE SERVED (II)

Service Population/Patient Characteristic Group	Number Served	Number Unserved	change in Number from Maximizing Number Served (I)
<b>L CHEMICALLY-DEPENDENT ADULTS</b>			
<u>No Private Home Available</u>			
Severely <b>Impaired</b> ; No Full-time <b>Live-In Caregiver</b> ; Infusions	<b>0</b>	<b>40</b>	<b>0</b>
Moderately <b>Impaired</b> ; No <b>Live-in Caregiver</b> ; Infusions	<b>1</b>	17	1
Moderately <b>Impaired</b> ; No <b>Live-in Caregiver</b> ; No <b>Infusions</b>	<b>0</b>	6	<b>-4</b>
Mildly <b>Impaired</b> ; <b>Live-in Caregiver</b> ; Infusions	<b>3</b>	0	0
Mildly <b>Impaired</b> ; <b>Live-in Caregiver</b> ; No <b>Infusions</b>	<b>7</b>	0	0
Mildly <b>Impaired</b> ; No <b>Live-in Caregiver</b> ; <b>Infusions</b>	<b>3</b>	0	1
Mildly <b>Impaired</b> ; No <b>Live-in Caregiver</b> ; No <b>Infusions</b>	<b>7</b>	0	5
<u>Private Home Available</u>			
Moderately <b>Impaired</b> , Full-time <b>Live-in Caregiver</b> ; Infusions	12	0	0
<b>TOTAL</b> CHEMICALLY-DEPENDENT ADULTS	33	63	3
<b>OTHER ADULTS</b>			
Needs Aggressive Skilled Care	0	10	0
Needs Skilled Care Frequently	10	0	0
<u>No Private Home Available</u>			
Severely impair* <b>Full-time Live-in Caregiver</b> ; Infusions	10	<b>10</b>	<b>-6</b>
<u>Private Home Available</u>			
Severely <b>Impaired</b> ; Full-time <b>Live-In</b> ; Caregiver Infusions	<b>20</b>	0	0
Moderately <b>Impaired</b> ; Full-time <b>Live-in Caregiver</b> ; Infusions	9	<b>51</b>	9
Moderately <b>Impaired</b> ; No <b>Live-in Caregiver</b> ; Infusions	20	70	0
Moderately <b>Impaired</b> ; No <b>Live-in Caregiver</b> ; No infusions	0	30	0
Mildly <b>Impaired</b> ; <b>Live-in Caregiver</b> ; Infusions	16	0	0
Mildly Impair@ <b>Live-in Caregiver</b> ; No Infusions	40	0	
Mildly <b>Impaired</b> ; No <b>Live-in Caregiver</b> ; Infusions	0	24	8
Mildly impaired, No <b>Live-in Caregiver</b> ; No <b>Infusions</b>	57	3	49
<b>TOTAL</b> OTHER ADULTS	182	<b>198</b>	52
<b>TOTAL</b>	215	261	<b>55</b>

people served **is maximized**. All of the additional attendant care available is used, as **is** a **significant** amount of the additional transportation, but only a **small** amount of the additional **increases** in numbers served are in the mildly impaired service categories, which is to be **expected**. Using the option to maximize the number of **people served**, when more home and **community-**based services become available, the modeling system allocates those resources to gain the maximum increase in the numbers of people served. **The** net increase in the number of people served, in comparison to the first scenario is 55. **This** still leaves over half the population unserved, including **many** of the most severely impaired **PWAs**.

#### **E. SERVING BASED ON PATIENT CHARACTERISTIC GROUP PRIORITIES**

The results from the option which **maximizes** the number of people served provide a useful baseline for subsequent planning activities. If **PWAs** at all impairment levels are competing for the same resources, and only limited amounts of these **resources** are available, then placing priorities on the more severely impaired patient characteristic groups may **significantly** reduce the number of people who can be served.

**In** this scenario, we use a priority ranking for **serving** different patient **characteristic** groups, with the same amounts of each **service** available as in the previous scenario. The priority ranking used is as follows:

- **First Priority: All** severely impaired **PWAs** (including those in **"high-level"** groups)
- **Second Priority: All other PWAs** without private homes
- **Third Priority All other PWAs**

Having severely impaired **PWAs** as the **first** priority, the modeling system attempts to place as many severely impaired **PWAs** into appropriate service configurations as **possible**, using the entire spectrum of appropriate institutional and home- and community-based service configurations.

Because the severely impaired have intensive resource needs, serving them first absorbs the bulk of the tightly constrained **home-** and community-based **resources**, especially attendant care.

Having placed as many severely impaired **PWAs** as possible, the modeling **system** then **uses** the remaining resources to serve as many additional **PWAs** lacking private homes as possible, before any other **PWAs** are served.

Table V.8 shows the amounts of each service used under this scenario, and contrasts these with the amounts used under the scenario which **maximized** the number of people **served**. Since attendant **care** is such a **bottleneck—especially**, given the amounts needed by the **severely** impaired—the amounts used of the other home and community-based services are reduced because many fewer people can now be served in home- and community-based settings. Housing use increases significantly however, which is a **result** of the second priority to serve **PWAs** without private homes.

The numbers of people served using these **priorities** are shown in Table **V.9**, which compares these numbers with the numbers served under the previous scenario. As one might expect, a significant change occurs in both the numbers served and their characteristics. Increases occur in the numbers of severely impaired **PWAs** and **PWAs** without private homes who are served. This is accompanied by a decline in the number of moderately impaired and mildly impaired **PWAs** who are **served**. The net effect is to reduce the total number of people served by 28 percent.

## **F. DISCUSSION**

The **simple** hypothetical ease study used in this chapter illustrates how the software modeling system can be used to explore the policy implications of alternative assumptions about the characteristics of the PWA population and resource availability. As stated previously, the modeling system is quite complex and we have only shown a portion of the output here To

TABLE V.8  
RESOURCES USED WHEN SERVING BASED ON PRIORITIES,  
WITH CONSTRAINED SERVICES

Service	unit of Service	Amount of Service Available Per Day	Amount of Service Used Per Day	Difference in Amount of Service Used From Maximizing Number Served (II)
<b>Hospital</b>	<b>Beds</b>	30	30	0
Rehabilitative Skilled Care Facility	<b>Beds</b>	10	10	0
<b>Extensive Skilled Care Facility</b>	<b>Beds</b>	<b>20</b>	20	0
Housing	Slots	<b>40</b>	39	17
Home Infusion Therapy	Slots	<b>40</b>	32	<b>-8</b>
Outpatient Infusion Therapy	Slots	40	3	-3
Home <b>Standard</b> Nursing	Hours	<b>40</b>	29	-11
Outpatient Standard Nursing	Hours	40	0	-7
Attendant Care				
Chemicallydependent Adults	Hours	30	30	0
Other Adults	Hours	80	80	0
Case Management	Hours	•	7	<b>-4</b>
Drug Treatment	Slots	•	<b>15</b>	-2
<b>Transportation</b>	<b>Round Trips</b>	<b>30</b>	12	<b>-12</b>

\*The amounts of these two **resources** are not entered into the model as service availability **constraints**. Rather, the model estimates the amounts of these two **services** needed to support the resulting **placement** pattern.



TABLE V.9

PERSONS SERVED WHEN SERVING BASED ON PRIORITIES,  
WITH CONstrained RESOURCES

<u>Service Population/Patient Characteristic Group</u>	<u>Number Served</u>	<u>Number Unserved</u>	<u>Change in Number from Maximizing Number Served (II)</u>
<b>I. CHEMICALLY-DEPENDENT ADULTS</b>			
<u>No Private Home Available</u>			
Severely <b>Impaired</b> ; No Full-time <b>Live-In Caregiver</b> ; <b>Infusions</b>	10	<b>30</b>	10
Moderately Impaired; No <b>Live-in Caregiver</b> ; <b>Infusions</b>	3	15	2
Moderately <b>Impaired</b> ; No <b>Live-in Caregiveq</b> No <b>Infusions</b>	6	0	6
<b>Mildly Impaired</b> ; <b>Live-in Caregiver</b> ; <b>Infusions</b>	3	0	0
Mildly <b>Impaired</b> ; <b>Live-in Caregiveq</b> No <b>Infusions</b>	7	0	0
Mildly Impaired; No <b>Live-in Caregiveq</b> <b>Infusions</b>	3	0	0
Mildly Impaired; No <b>Live-in Caregiver</b> ; No <b>Infusions</b>	7	0	0
<u>Private Home Available</u>			
Moderately Impair@ Full-time <b>Live-in Caregiver</b> ; <b>Infusions</b>	0	12	<b>-12</b>
<b>TOTAL CHEMICALLY-DEPENDENT ADULTS</b>	<b>39</b>	<b>57</b>	<b>6</b>
<b>OTHER ADULTS</b>			
Needs Aggressive Skilled Care	10	0	10
Needs Skilled Care Frequently	10	0	0
<u>No Private Home Available</u>			
Severely <b>Impaired</b> ; Full-time <b>Live-in Caregiver</b> ; <b>Infusions</b>	<b>20</b>	0	10
<u>Private Home Available</u>			
Severely <b>Impaired</b> ; Full-time <b>Live-In</b> ; Caregiver <b>Infusions</b>	<b>20</b>	0	0
Moderately Impaired; Full-time <b>Live-in Caregiveq</b> <b>Infusions</b>	0	60	-9
Moderately <b>Impaired</b> ; No <b>Live-in Caregiver</b> ; <b>Infusions</b>	0	90	<b>-20</b>
Moderately <b>Impaired</b> ; No <b>Live-in Caregiver</b> ; No <b>Infusions</b>	0	30	0
Mildly Impaired; <b>Live-in Caregiver</b> ; <b>Infusions</b>	16	0	0
Mildly <b>Impaired</b> ; <b>Live-in Caregiver</b> ; No <b>Infusions</b>	<b>40</b>	0	0
Mildly Impaired; No <b>Live-in Caregiver</b> ; <b>Infusions</b>	0	24	0
Mildly <b>Impaired</b> ; No <b>Live-in Caregiver</b> ; No <b>Infusions</b>	0	60	-57
<b>TOTAL OTHER ADULTS</b>	<b>116</b>	<b>264</b>	<b>-66</b>
<b>TOTAL</b>	<b>155</b>	<b>321</b>	<b>-60</b>

maximize its effectiveness as a policy and planning tool, the modeling system requires an experienced user with extensive knowledge of the AIDS/HIV service planning issues in the community. This experience and knowledge is necessary in order to be able to understand and interpret the results from different runs of the modeling system using different assumptions.

Several points were raised during the field test concerning potential modifications to the modeling system that would facilitate the interpretation of the results. These suggestions are in addition to the software enhancements suggested in Chapter IV. The following issues are particularly pertinent to output interpretation:

- Terminology on Output Screens. The terminology on some of the output screens could be revised to enhance user understanding of the results.
- Resources Needed to Serve Different Priority Levels. Users would like to have the capability to see the resources required to serve PWAs in each priority level when the priority option is used.
- Service Units. Some confusion arose during the field tests concerning the units in which services are measured. Because this is not a cost model, the service units vary considerably—from slots to hours to round-trips. Although the service units are documented in the report on the service substitution matrices (Billheimer, Phillips, and Asher, 1990), users wanted more direct reminders about service units to be included on the screen. In addition, a discussion of the service units in the user manual would be helpful. These additions have been made in the final version of the modeling system.
- Marginal Information. In this chapter, we made brief reference to the “marginal” information included in the model output, which indicates to the user which services are the binding constraints. Users had difficulty interpreting this numerical information, which is a by-product of the goal programming formulation that we have used. Very clear guidance on interpreting marginal information needs to be developed. An expanded discussion on marginal information is included in the final version of the user manual.
- Partial Service Configurations. As site visit participants developed a greater understanding of the modeling process, a key point of discussion was the use of partial service configurations. The model assumes that if any service component of a configuration is unavailable, then PWAs

cannot be served in that configuration.<sup>17</sup> In reality, however, because of the scarcity of resources, PWAs are served, but the service package is less than appropriate. Consequently, the modeling system underestimates the number of people who would actually be served in some fashion and overestimates the amounts of unused services. Careful documentation of this issue is required, so that users understand the model assumptions and can make appropriate adjustments to the service configurations when some resources are tightly constrained.

These modifications and enhancements would undoubtedly help policy-makers to interpret the output from the modeling system and to understand its policy significance. However, we also believe that the importance of users gaining experience in using the modeling system cannot be overemphasized. Comments were made several times on our site visits to the effect that this is not a tool for the casual user, and we agree with that assessment. At first, the optimization process seems like a "black box" to users. However, we have learned from our own experiences that, through frequent use of the modeling system and experimentation with alternative formulations and assumptions, one develops a more intrinsic understanding of the optimization process and the resource allocation results. Thus, the process of learning to use the system facilitates a greater understanding of the planning process.

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<sup>17</sup>This is another reason why the expert panel focused only on those services that they thought were essential, i.e. services without which the service configurations could not provide appropriate care.



## VI. FUTURE **DIRECTIONS** FOR **AIDS/HIV nonacute** CARE SERVICE **NEEDS** MODELING

**This** report descrii the **AIDS/HIV nonacute** care services modeling system developed by **MPR** over the past year. As a consequence of the expert panel's recommendations and our own experiences in developing the model, the resulting product differs **significantly from** the model that we envisioned when we began the **project**. Much has been learned by **MPR** and **HRSA staff**, during both the model development process and the field tests, that can provide important insights for **future nonacute** care modeling activities.

In this final chapter of the report, future directions for **AIDS/HIV nonacute** care services modeling are discussed, focusing on four issues: (1) use of the modeling system as a policy planning **tool**; (2) potential revisions to the conceptual structure of the model; (3) expansion of the optimization options; and (4) incorporation of service costs.

### **A. USE OF THE MODEL AS A **POLICY** PLANNING TOOL**

Based on our site visit experiences, the modeling system has important potential as a tool to assist states in the **AIDS/HIV nonacute** care policy development and planning. The most **significant** feature of the system is not the microcomputer technology that it employs, but the underlying service substitution matrix structure that it uses. **HRSA's** original conception of the use of a matrix to display **nonacute** care service substitutions has proved to be a powerful mechanism for stimulating debate about appropriate standards of care in the community. Thus, we believe that the **service** substitution matrices themselves can **serve** as catalysts for the establishment of a policy development and planning process. Furthermore, the **service** substitution matrix **structure** potentially has **equal** utility in planning **services** for other chronically ill populations and the elderly, where many of the same issues arise.

The incorporation of the service **substitution** matrices into a microcomputer-based projection and **optimization** modeling system adds another major dimension to the planning **process**, by enabling planners to explore the consequences of different policy decisions. For example, we received a uniformly startled reaction when field test participants viewed the resource consequences of placing all **PWAs** in the least restrictive, appropriate environment; they **were** surprised by the large estimated amounts of home- and community-based **service needed** to provide appropriate **care**. In spite of the data limitations that exist at present, we believe that the modeling system can play an important role in this type of reality testing.

## **B. REVISIONS TO THE CONCEPTUAL STRUCTURE OF THE MODEL**

Although **all** site visit participants commented on the utility of the service substitution matrices for planning and policy development, they also wanted greater flexibility to adapt the matrices, and the **model**, to their specific community needs. Two issues were of particular importance: (1) the limitations on the number of service populations; and (2) the fixed nature of the patient characteristic groups. Users would **like** to be able to expand the number of service populations and **modify** the patient characteristic groups.

### **1. Service Population Expansions**

In its current form, the model includes two adult service populations; chemically dependent adults and other adults. As pointed out earlier, field test participants did not believe that these were the most important service populations for **policy** and planning **purposes**, and they wanted to be able both to rename the service Populations and to increase their number. In Chicago, for example, participants wanted to use three service populations: privately insured, Medicaid, and uninsured. In the final version of the software modeling **system**, we have added the capability to rename the service populations, but the number of service populations is still **fixed**. While this capability could also be established without too much technical **difficulty**, increasing the number

of service populations increases the burden on the user because the size of model expands **atly**. Thus, if this modification is made, care must be taken to ensure that users understand both the data input and model output **consequences** of service population **increases**.

## 2 Patient Characteristic Group Modifications

Data issues were a concern in all three **sites—especially** in Chicago—and the suggestion was made that we should modify the modeling system to **allow** users to adapt the patient characteristic groups accordingly. The issue **also** arose **in** discussions of infusion therapy, **because** some participants did not believe that infusion therapy needs were necessary characteristics to include in the **model**. As with service **populations**, allowing user modifications to the patient characteristic groups raises concerns and **issues** that are primarily **conceptual** rather than **technical**. **The** patient characteristic group structure that **is** used in the model focuses on the characteristics that define groups with relatively homogeneous **nonacute** care needs. This **is** **essential**, in order to define appropriate service substitutions. Collapsing the existing groups into larger groups, may **create** groups whose **members** no longer have homogeneous needs, and, hence, nullify the concept of the service substitution matrix.

A hypothetical example **illustrates** this **point**. Suppose no information on caregiver availability **is** included in a **community's** case management database. Planners, therefore, decide to collapse the patient characteristic groups, by dropping the **caregiver** characteristic. Severely impaired **PWAs** living in private homes will now be grouped together, regardless of whether they have full-time caregiver or no **caregiver**. **The** appropriate **service** alternatives clearly **differ** for those with and without caregivers, but there **is** now no way to incorporate this into the service substitution matrix. Thus, if these increased flexibility modifications are made to the modeling system, extensive documentation will be necessary in order for users to understand how patient

**characteristic** group changes affect the **conceptual structure** of the model, and the implications of this.

### C. EXPANSION OF **THE OPTIMIZATION** OPTIONS

The current version of the software modeling system includes two optimization options: **maximizing** the number of people **served** and **serving** based upon a priority ranking of patient characteristic groups. These options provide the basis for **resource allocation** decisions, but more complex optimization options could greatly **enhance** the model's capabilities and its utility to planners. **The** two further options that we believe should be considered are (1) setting priorities on within-group **service configurations**, and (2) allowing more complex priority structures to be **specified** by the user.

#### 1. Setting Priorities on Within-Group Service Configurations

At present, users cannot set **priorities** on how **PWAs** within particular patient characteristic groups are served in a constrained situation. The only way to **specify** how **PWAs** should be served is with the projection option, in which the modeling system estimates the total amount of resources necessary to serve **PWAs** according to the user-specified pattern. Our **experience** at the site visits indicates that **users** would like to be able to set priorities on how-*ie.* within which service **configurations--PWAs** in different patient characteristic groups are served, given that a range of appropriate options exists.

To develop this option would require a major programming effort, since some significant modifications and expansions of the current program structure would **be necessary**. **In** addition, it would not address **all** the users' concerns, since ranking patient **characteristic** groups would not be possible when this option is used.



## 2 Allowing More Complex Priority Structures

The feedback that we **received from** field test participants indicated that planners and policy-makers would really like the ability to tailor priority structures to meet their own needs. This would require the incorporation of elements of the previous option, to **specify** within-group priorities, with the existing option, to set **priorities on** patient characteristic groups. The result would be an advanced option that would allow users to set priorities on the patient characteristic **groups** that are served and how **they** are **served**.

This option, too, would require a major programming effort. It would also require extensive documentation, and more training than **is** required for the existing options, in order for **planners** to use it effectively. However, we believe that planners will want to move in this direction as **they** gain experience in using the existing options.

### D. **INCORPORATION OF SERVICE COSTS**

The other issue that emerged clearly from the site visits was the importance of incorporating service costs into the **model**. As originally conceived by **HRSA** staff, the model was to be needs-based and **service** costs would not be a factor. Hence, the model developed by MPR was based upon this criterion. However, we were repeatedly informed by site visit participants that the model's utility to policy-makers would be greatly enhanced if the cost consequences of different resource allocation decisions could be analyzed. This was viewed as essential, if the output from the modeling system was to serve as the basis for policy position papers to be submitted to governors and legislators.

**The** inclusion of costs in the model could take a variety of different forms, which would require different levels of effort to develop, and would have different **consequences** for the model structure and modeling system output. **Three** possibilities are reviewed here: (1) cost multipliers; (2) budget models; and (3) cost minimization models.

## 1. Cost Multipliers

The simplest **approach** to adding costs to the model would be **to** incorporate cost multipliers into the existing structure. Users would enter unit service costs for each service into the software modeling system. **Following** the **usual** optimization processes based upon service needs, the resulting service amounts would be multiplied by unit service **costs**, to determine the total costs of different resource allocation results.

Although this **is** a very basic approach, our discussions with planners suggest that many users would be quite satisfied with this relatively simple addition to the modeling system. Major advantages of such an approach are (1) it is easy for users to understand and (2) it would not require a major additional programming effort.

## 2. Budget Models

At a greater level of complexity, costs could be incorporated through **modification** of the existing model structure to develop a budget **model**. Under this structure, the planner's priorities would remain the same, but the availability of particular services would be determined by the planner's overall budget and the cost of the individual services.

This approach has great utility for policy-makers who are working with **fixed** budgets, and it might be the most preferable structure to use in a planning model in which the service populations are defined by source of payment. For example, a budget model clearly ties in with Chicago's proposed service population **structure** of private insurance, Medicaid, and the uninsured. Resources allocation decisions for the **Medicaid-eligible** population would be based upon a projected Medicaid budget. **The** budget for the uninsured would be based upon the state and local resources available to serve this population. The budget for the **privately-insured** would be open-ended for those services covered by private insurance. However, for other services, the privately-insured would have to compete with the uninsured for limited state and local funds.

Ultimately, we believe that users may seek this type of budget model option, because it **conforms** more closely to the fiscal realities with which they are dealing. However, it will require a much greater modeling system development effort than the cost multiplier option.

### 3. Cost Minimization Models

This third approach to incorporating costs into the model would significantly change its philosophy and intent. The planner's **priorities** would now be **specified** in terms of **minimizing** the costs of service provision, given an **appropriate standard** of care. The adoption of this approach would also require a major modeling **system** development effort.

We have only discussed this option at any length with the Chicago site visit participants. Although they were very concerned about **service** costs, and believed that incorporation of service costs into the model was essential, they clearly did not want to use a cost **minimization** approach. However, in many communities, fiscal realities may force policy-makers to adopt such an approach.

## E. CONCLUSIONS

The AIDS/HIV **nonacute** care services modeling system represents a first attempt to develop a microcomputer-based service planning tool using a structure that is based upon the dual concepts of service substitution and optimization. Our experience in field-testing the model suggests that this approach has potentially great value in assisting state and local AIDS/HIV service planners to make critical **resource** allocation decisions. **The service** substitution matrix, in particular, provides a conceptual framework for thinking about resource allocation decisions that policy-makers and planners find extremely **helpful**. The extent to which the modeling system **will be used**, however, will depend upon whether (1) communities can obtain the necessary data to utilize the model and (2) additional modifications can be made to enhance the model's utility to policy-makers.

If the three field test sites are representative of other communities, progress is certainly being made towards developing the types of database capabilities necessary to support this type of planning effort. HRSA's role in assisting communities to develop case management database systems can facilitate this process. Specifically, HRSA's case management and database development activities can provide an important linkage between the data requirements of the modeling system and the individual-level data that are routinely collected as part of case management assessments.

The major additions and modifications that would enhance the utility of the modeling system to policy-makers involve (1) allowing planners to specify more complex priorities, and (2) incorporating costs into the model. Both of these expansions would require significant additional development work. In addition, if costs are incorporated into the model, important decisions must be made about the appropriate way to do this. A cost minimization methodology, for example, would fundamentally change the philosophical approach towards planning services for persons with AIDS/HIV infection that HRSA has promoted in this project.

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